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# EXHIBIT A

# EXHIBIT A

## PURCHASE AND SALE AGREEMENT AND JOINT ESCROW INSTRUCTIONS

THIS PURCHASE AND SALE AGREEMENT AND JOINT ESCROW INSTRUCTIONS (the "**Agreement**") is entered into as of June 3, 2020 (the "**Effective Date**") by and between ADAM FERRAN, an individual, and CREG GARCIA, an individual (collectively, "**Buyer**") and WFP RECEIVERSHIP QSF TRUST ("**Seller**"), by and through Thomas C. Hebrank, ("**Receiver**"), solely in his capacity as Receiver in the case entitled *Securities and Exchange Commission v. Louis V. Schooler and First Financial Planning Corporation d/b/a Western Financial Planning Corporation*, United States District Court for the Southern District of California (the "**Court**"), Case No. 3:12-CV-02164-GPC-JMA (the "**Receivership Action**").

### ARTICLE 1 PURCHASE AND SALE

**1.1 Agreement of Purchase and Sale.** Pursuant to that certain Temporary Restraining Order and Orders (1) Freezing Assets, (2) Appointing a Temporary Receiver Over Western and the Entities that it Controls, (3) Prohibiting the Destruction of Documents, (4) Granting Expedited Recovery, and (5) Requiring Accountings, and an Order to Show Cause Re: Preliminary Injunction and Appointment of a Permanent Receiver (the "**TRO**") entered on September 6, 2012 by the Court with respect to the Receivership Action, Receiver was appointed temporary receiver for Louis V. Schooler and First Financial Planning Corporation d/b/a Western Financial Planning Corporation, as "Defendants," and Seller and certain other entities managed by or in the possession of or control of the Defendants. On March 13, 2013, the Court entered a Preliminary Injunction Order (the "**Preliminary Injunction**"), which included appointment of the Receiver on a permanent basis. Hereinafter, the TRO and the Preliminary Injunction shall be collectively referred to as the "**Orders**." Seller, which is the Receiver's entity for the Receivership Action, agrees to sell the Property (as defined below) to Buyer, and Buyer agrees to purchase the Property from Seller, subject to the terms and conditions set forth in this Agreement.

**1.2 Property.** For purposes of this Agreement, the "**Property**" shall mean and include in its present "AS-IS", "WHERE IS" condition, all of Seller's right, title and interest in and to the following:

(i) that certain land containing approximately 1,670 acres of undeveloped land and located in Washoe County, Nevada, as described in Exhibit "A" attached hereto and incorporated herein by this reference (the "**Land**"), which Land is commonly referred to as Assessor Parcel Nos. 076-870-06 through 076-870-14, 076-880-01, 076-880-05 through 076-880-07, 076-880-09 through 076-880-11, 076-880-13 through 076-880-16, 076-890-03 through 076-890-07, 076-890-09, 076-890-11 through 076-890-14, 076-890-21, 076-890-22, 076-890-24, 076-890-25, 076-890-28, 076-890-31, 076-890-34, 076-890-35, 076-890-37 and 076-890-38;

(ii) any and all rights, privileges and easements appurtenant to the Land and owned by Seller, including, without limitation, development rights, air rights, water, water rights, riparian rights and water stock relating to the Land and rights-of-way or other

appurtenances used exclusively in connection with the beneficial use and enjoyment of the Land (collectively, the "**Appurtenances**");

(iii) subject to all improvements, fixtures, buildings and structures located on the Land and all on-site parking structures or spaces, if any (collectively, the "**Improvements**" and together with the Land, the "**Real Property**");

(iv) all accounts receivables, if any, which become due and payable after the Closing (defined below);

(v) all permits, licenses, registrations, certificates, variances, consents, authorizations, governmental approvals and other entitlements necessary for the ownership, use, operation or maintenance of the Real Property or otherwise relating in any way to the Real Property (the "**Permits**") to the extent such Permits are transferrable under applicable law; and

(vi) any warranty or guaranty rights relating to the Real Property (the "**Warranties**").

As used herein, "**Property**" does not include any of Seller's liabilities of any kind whatsoever (other than those specifically listed) including but not limited to: Seller's liabilities and obligations arising out of or resulting from the ownership of any of the Property before the Closing, including without limitation, all trade accounts payable incurred in the course of Seller's business prior to the Closing; Seller's liabilities and obligations for prorated taxes; Seller's liabilities and obligations arising out of or resulting from any failure by Seller to comply with any applicable law, judgment, or order; Seller's liabilities and obligations arising out of or resulting from any legal proceeding; Seller's liabilities and obligations to any of Seller's employees or consultants through the close of business on the Closing Date, whether or not the employee or consultants are hired by Buyer; Seller's liabilities and obligations to any current or former partner or officer of Seller or of any affiliate of Seller; Seller's liabilities and obligations under this Agreement; and Seller's liabilities and obligations arising out of or resulting from any act or omission of Seller after the Closing.

**1.3 Opening of Escrow.** Buyer and Seller have opened an escrow with Western Title Company, Attention: Amy Gutierrez (the "**Escrow Holder**") under Escrow No. 089616-AMG ("**Escrow**"). Escrow Holder shall execute the Escrow Holder Signature Page attached hereto and return one fully executed original of this Agreement and the Escrow Holder Signature Page and the Broker Signature Page to each of Seller and Buyer. The purchase and sale of the Property shall be consummated through the Escrow in accordance with the instructions contained in this Agreement.

**1.4 Closing Date.** The closing of the purchase and sale of the Property (the "**Closing**" or "**Close of Escrow**") shall occur on or before fifteen (15) days following the Court Approval Date (as defined below) (the "**Closing Date**"). On the Closing Date, TIME SHALL BE DEEMED OF THE ESSENCE with respect to Buyer's obligation to close. For purposes hereof, the "**Court Approval Date**" shall be the date the Court enters the Auction Confirmation Order.

## ARTICLE 2 PURCHASE PRICE

**2.1 Purchase Price.** The purchase price for the Property shall be Five Hundred Fifty Thousand and No/100 Dollars (\$550,000.00) (the "**Purchase Price**") which shall be subject to an Auction (as defined below) pursuant to Section 15 hereof.

**2.2 Payment of the Purchase Price.** Buyer shall pay the Purchase Price to Seller as follows:

(a) No later than three (3) business days after the Effective Date, Buyer shall deposit with Escrow Holder, in cash, certified or bank cashier's check made payable to Escrow Holder, or by a confirmed Federal Reserve wire transfer of funds (hereinafter referred to as "**Immediately Available Funds**"), the sum of Twenty Thousand and No/100 Dollars (\$20,000.00) (with all interest earned thereon, the "**Earnest Money Deposit**") into Escrow. The Earnest Money Deposit shall be nonrefundable to Buyer except in the event: (i) of Seller's default under this Agreement, as set forth in Section 6.3(a)(ii), below; or (ii) Buyer is not the High Bidder (as defined in Section 15.5, below) or the Court otherwise fails to approve the sale of the Property to Buyer. Escrow Holder shall immediately release the Earnest Money Deposit to Seller upon Escrow Holder's receipt of such Earnest Money Deposit. Buyer hereby acknowledges the foregoing and expressly agrees to Escrow Holder's release of the Earnest Money Deposit to Seller prior to Closing as set forth in this Section 2.2(a).

(b) In the event the Closing under this Agreement occurs, then the Earnest Money Deposit shall be credited against the Purchase Price at Closing. In the event the Closing under this Agreement shall fail to occur, then the Earnest Money Deposit shall be nonrefundable except as expressly set forth in Section 2.2(a) above.

(c) At least one (1) business day prior to the Closing Date, Buyer shall deposit or cause to be deposited with Escrow Holder, in Immediately Available Funds, the balance of the Purchase Price (as adjusted to account for the amount of the Earnest Money Deposit previously released to Seller) and all other amounts payable by Buyer pursuant to this Agreement into Escrow.

### **2.3 Escrow Provisions Regarding Earnest Money Deposit.**

(a) Escrow Holder shall hold the Earnest Money Deposit and make delivery of the Earnest Money Deposit to the party entitled thereto under the terms of this Agreement. Escrow Holder may deposit the Earnest Money Deposit in an escrow account maintained at a federally insured bank or savings and loan association as approved by Seller and Buyer.

(b) Escrow Holder shall hold the Earnest Money Deposit until the earlier occurrence of (i) the Closing Date, at which time the Earnest Money Deposit shall be applied against the Purchase Price, (ii) Buyer's failure to close the transaction contemplated hereby or breach of its obligations hereunder, in which event Seller may terminate this Agreement and Escrow Holder shall disburse the Earnest Money Deposit to Seller, plus accrued interest thereon, upon Escrow Holder's receipt of written notice from Seller confirming such failure to close or breach by Buyer, or (iii) in the event Buyer is not the High Bidder or the Court otherwise fails to

approve the sale of the Property to Buyer. The tax identification numbers of the parties shall be furnished to Escrow Holder upon request.

(c) Intentionally Omitted.

(d) The parties acknowledge that Escrow Holder is acting solely as a stakeholder at their request and for their convenience, and that Escrow Holder shall not be deemed to be the agent of either of the parties for any act or omission on its part unless taken or suffered in bad faith in willful disregard of this Agreement or involving gross negligence. Seller and Buyer jointly and severally release Escrow Holder from any and all liability for costs, claims and expenses, including reasonable attorney's fees, incurred in connection with the performance of Escrow Holder's duties hereunder, except with respect to actions or omissions taken or suffered by Escrow Holder in bad faith, in willful disregard of this Agreement or involving gross negligence on the part of the Escrow Holder.

(e) The parties shall deliver to Escrow Holder an executed copy of this Agreement, which shall constitute the sole instructions to Escrow Holder. Escrow Holder shall execute the signature page for Escrow Holder attached hereto with respect to the provisions of this Section 2.3; provided, however, that (i) Escrow Holder's signature hereon shall not be a prerequisite to the binding nature of this Agreement on Buyer and Seller, and the same shall become fully effective upon execution by Buyer and Seller, and (ii) the signature of Escrow Holder will not be necessary to amend any provision of this Agreement other than this Section 2.3.

(f) Escrow Holder, as the person responsible for closing the transaction within the meaning of Section 6045(e)(2)(A) of the Internal Revenue Code of 1986, as amended (the "**Code**"), shall file all necessary information, reports, returns, and statements regarding the transaction required by the Code including, but not limited to, the tax reports required pursuant to Section 6045 of the Code. Further, Escrow Holder agrees to indemnify and hold Buyer, Seller, and their respective attorneys and brokers and Broker (as defined in Section 14.1 below) harmless from and against any losses resulting from Escrow Holder's failure to file the reports Escrow Holder is required to file pursuant to this section.

(g) The provisions of this Section 2.3 shall survive the termination of this Agreement, and if not so terminated, the Closing and delivery of the grant deed to Buyer.

### ARTICLE 3 CONDITION OF TITLE

#### 3.1 Review and Approval of Title.

(a) Seller has previously made available to Buyer that certain preliminary title report for the Land dated as of \_\_\_\_\_ and bearing Order No. 089616-AMG (the "**Title Report**") prepared by Western Title Company (the "**Title Company**") together with legible copies of all exception documents referred to in Schedule B of the Title Report (collectively, the "**Title Documents**").

(b) Buyer hereby acknowledges that, prior to the Effective Date, Buyer has reviewed and approved the Title Documents.

**3.2 Title Policy.** An ALTA Owner's Title Insurance Policy (the "**Title Policy**") shall be issued by the Title Company as of the Closing Date. Buyer shall pay the premium for said ALTA Policy in excess of the costs and premium that would have been incurred for a CLTA Policy. In addition, Buyer shall obtain at its sole cost any survey required in connection with the ALTA Policy and any endorsements requested by Buyer, and Buyer shall be solely responsible for the Title Company's acceptance of such survey. The Title Policy shall be in the amount of the Purchase Price and shall insure fee title to the Land in Buyer.

**3.3 Disclaimer of Title, Warranty.** Nothing in this Agreement shall be construed as a warranty or representation by Seller, either express or implied, concerning Seller's title to the Land, and Seller makes no such warranty or representation (and Buyer acknowledges that Seller is only in possession of the Land and does not and have not at any time owned title to the Land). Buyer is relying solely upon the Title Report, the Title Policy and the grant deed from Seller to Buyer recorded at closing and Buyer's own Inspections (as defined in Section 4.1(a) below) respecting title to the Land.

## ARTICLE 4 BUYER'S DUE DILIGENCE

### 4.1 Due Diligence Investigations.

(a) **In General.** Buyer and Buyer's agents, contractors, engineers, surveyors, attorneys, and employees or any other party in connection with any inspections conducted by or for Buyer ("**Consultants**") shall have the opportunity, at their sole cost and risk, to inspect the Property (including the environmental and other aspects of the physical condition of the Land) and investigate and study the operations of the Property and the feasibility of acquiring and developing the Property (such investigations collectively hereinafter referred to as "**Inspections**") prior to the Auction. Buyer acknowledges that to facilitate Buyer's Inspections, Seller has, for informational purposes only and without any representation or warranty of any kind, provided Buyer with certain studies, reports and information related to the Property (collectively, the "**Materials**").

(b) **Mechanic's Liens.** Buyer shall not permit any mechanic's or materialmen's liens or any other liens to attach to the Property by reason of the performance of any work or the purchase of any materials by Buyer and its Consultants. The provisions of this paragraph shall survive the termination of this Agreement, and if not so terminated, shall survive the closing of the Agreement and delivery of grant deed for the Property.

(c) **Property Contracts.** Effective as of the Closing Date, Seller shall terminate all contracts, agreements, equipment leases, purchase orders, maintenance, service and similar contracts, which relate to the ownership, management, maintenance, construction or repair and/or operation of the Property, whether or not assignable by their terms (the "**Property Contracts**"). If Buyer desires to obtain any services provided by such Property Contracts, then Buyer shall be required to take all steps necessary to arrange for securing replacement contracts thereto on or before the Closing for a term effective as of a date commencing after the Closing Date. Buyer shall indemnify, hold harmless and, if requested by Seller (in Seller's sole discretion), defend (with counsel approved by Seller) Seller from and against any and all losses arising from or related to Buyer's failure to obtain any such replacement contracts.

## 4.2 Right of Entry.

(a) **Buyer's Right of Access.** Until the Closing Date or, if sooner, the date this Agreement is terminated, Buyer shall have a limited, non-exclusive license to enter upon the Land, at Buyer's sole cost and expense, in order to conduct such Inspections of the Property as Buyer deems necessary or desirable (including, without limitation, Phase I and Phase II environmental site assessments); provided, however, that Buyer shall restore any damage done to the Property in connection with any such Inspections performed by or on behalf of Buyer. Buyer's right of entry shall be subject to Seller's prior written approval, following Seller's receipt of written notice from Buyer by e-mail or fax (at the e-mail address or facsimile numbers listed in Section 14.2 below) of any such request giving the proposed time of entry, its approximate duration and the nature of the entry, test, investigation or other matter, together with the parties that will be present. Seller's written approval may be evidenced by an e-mail or fax back to Buyer (at the e-mail address or facsimile number listed in Section 14.2 below) approving the request. Buyer shall permit Seller to have a representative present during all Inspections conducted with respect to the Property. Buyer shall use best efforts to minimize disruption to any person or entity entitled to occupy any portion of the Land and Improvements in connection with Buyer's or its Consultant's activities pursuant to this Agreement. No consent by Seller to any such activity shall be deemed to constitute a waiver by Seller or assumption of liability or risk by Seller. Buyer hereby agrees to restore, at Buyer's sole cost and expense, the Property to the same condition existing immediately prior to Buyer's exercise of its rights pursuant to this Section 4.2(a). Buyer shall comply with all applicable laws and governmental regulations applicable to the Property and shall indemnify, defend, protect and hold harmless Seller and the Property from any and all claims (known or unknown), liabilities, damages and costs, including, without limitation, attorneys' fees and costs, arising out of any entry onto the Land for purposes contemplated herein by Buyer or its representatives, employees, Consultants or designees; provided, however, that Buyer shall not pursuant to this Section 4.2(a) be obligated to indemnify, defend, protect or hold harmless Seller or the Property from claims, liabilities, damages or costs arising out of any: (i) acts or omissions of Seller, its agents or representatives; (ii) latent defects in the Land or Improvements; or (iii) hazardous or toxic substances or industrial hygiene in violation of any and all applicable environmental laws not brought onto the Land by Buyer or its agents or representatives, except if and to the extent Buyer exacerbates or worsens the condition. Such indemnity obligation of Buyer shall survive until (i) if this Agreement is terminated, the date that is one (1) year after the effective date of such termination, or (ii) if this Agreement is not terminated, the date that is one (1) year after the Closing Date.

(b) **Insurance Requirements.** As a prior condition to any entry onto the Land (and for purposes hereof, any environmental inspections or soils tests shall not be considered routine inspections), Buyer shall maintain and cause its agents and Consultants to maintain and keep in effect (a) commercial general liability insurance naming Seller as an additional insured, with limits of not less than \$3,000,000.00 property damage, bodily injury or death and (b) worker's compensation insurance for all of its employees in accordance with the law of the State of Nevada. Prior to Buyer's or its Consultants' entry onto the Property, Buyer shall deliver to Seller certificates of insurance evidencing such coverage and further evidencing that such coverage may only be terminated or modified upon not less than thirty (30) days prior written notice to Seller. The provisions of this paragraph shall survive the termination of this Agreement, and if not so terminated, shall survive the closing of this Agreement and delivery of grant deed for the Property.

**4.3 Documents.** In the event this Agreement is terminated for any reason (including due to either party's default), Buyer shall immediately, upon receipt of written request by Seller, deliver to Seller, at no cost to Seller, the originals (or copies if the originals are not available) of all studies, tests, surveys, applications, maps, agreements, plans and other documents related to the Property in Buyer's possession or control, whether previously delivered to Buyer by Seller as a part of the Materials or reports and information and Materials provided to Buyer and any reports, studies or other information prepared or compiled for Buyer by any Consultant or other third-party in connection with Buyer's investigation of the Property ("**Third-Party Reports**") obtained by Buyer in connection with its investigation and analysis of the Property, and, upon written request of Seller, Buyer shall assign to Seller, AS-IS and without representation or warranty as to accuracy or completeness, and subject to the proprietary rights of any third party consultants and any limitations imposed by them, all right, title and interest of Buyer in and to all or any portion of such documents as specified by Seller; provided, however, that this Section 4.3 shall not apply to: (a) confidential information; (b) any information subject to a legal privilege (including, without limitation, legal memoranda); or (c) accounting and financial information (including, without limitation, financial models regarding the Property). The provisions of this Section 4.3 shall survive any termination of this Agreement.

**4.4 Escrow Cancellation Charges.** In the event the Escrow shall fail to close by reason of a party's default, the defaulting party shall be liable for all Escrow cancellation charges, including but not limited to the costs of the title examination, Title Commitment and escrow fee. In the event the Escrow shall fail to close due to the failure of a Closing condition set forth in Section 6.3 that is not caused by a default of one of the parties, each party shall pay one-half (1/2) of any Escrow cancellation charges.

## ARTICLE 5 SELLER'S OBLIGATIONS

**5.1 General Operation of the Property.** Seller shall operate the Property or cause the Property to be operated after the Effective Date in Seller's reasonable discretion in its capacity as Receiver.

## ARTICLE 6 CLOSING

**6.1 Escrow.** The Closing of the purchase and sale of the Property shall be consummated through Escrow in accordance with the provisions of this Article 6.

**6.2 Escrow Instructions for Closing.** This Agreement shall constitute joint instructions to Escrow Holder. The parties agree to execute and deliver to the Escrow Holder reasonable and customary additional escrow instructions in the usual form of Escrow Holder for the purpose of consummating the purchase and sale contemplated by this Agreement; provided, however, that standard extension provisions in such escrow instructions shall not apply; and provided, further, that in the event of any conflict between this Agreement and any escrow instructions, the provisions of this Agreement shall control. Escrow Holder shall perform all customary functions of an escrow holder to consummate this transaction, including among other duties the calculation of the prorations and Closing Costs (as defined in Section 6.7 below)

required by this Agreement, as well as serving as depository for all funds, instruments, and documents needed for the Close of Escrow. Upon the Closing, Escrow Holder is hereby instructed to remit all sales proceeds from the sale of the Property to an interest-bearing account maintained at a federally insured bank or savings and loan association established by Seller, which sales proceeds shall be held and distributed in the manner set forth in the Order Approving the Sale (as defined below). For the sake of clarity, Escrow Holder's remittance of all sales proceeds from the sale of the Property pursuant to the manner set forth in the foregoing sentence shall mean that such sales proceeds shall be remitted to Receiver.

### **6.3 Closing Conditions.**

(a) Buyer's obligation to Close is subject to satisfaction of the following conditions, which are for the benefit of Buyer and may be waived by Buyer in its sole discretion:

(i) Intentionally omitted; and

(ii) Seller shall not, as of the Closing Date, be in material default in the performance of its obligations under this Agreement.

(b) Seller's obligation to Close is subject to satisfaction of the following conditions, which are for the benefit of Seller and may be waived by Seller in its sole discretion:

(i) All representations and warranties made by Buyer in this Agreement shall be true when made and shall be true as of the Closing Date, without any material adverse change, except for any material adverse change of which Buyer has notified Seller and which Seller has accepted;

(ii) All of the documents and funds required to be delivered by Buyer to Seller or Escrow Holder (as the case may be) at the Closing pursuant to the terms and conditions hereof shall have been delivered;

(iii) Seller shall have received all consents, documentation and approvals necessary to consummate and facilitate the transactions contemplated hereby, including, without limitation, approval of the sale of the Property to Buyer from the Court and as may be required by law;

(iv) Buyer shall not, as of the Closing Date, be in default in the performance of its obligations under this Agreement; and

(v) The Court shall have approved the transaction contemplated herein (the "**Court Approval**").

(c) If the purchase and sale fails to Close by the Closing Date due to a failure of a condition, the party for whose benefit the condition is set forth may terminate this Agreement at any time thereafter until the Closing occurs, so long as the failure of condition is not caused by such party's breach of its obligations under this Agreement. If Buyer so terminates in connection with the condition set forth in Section 6.3(a)(ii), above (only), then Buyer shall be entitled as its

sole and exclusive remedy to the return of the Earnest Money Deposit. If Seller so terminates, Seller shall be entitled to retain the Earnest Money Deposit.

**6.4 Buyer's Deliveries.** No later than one (1) business day prior to the Closing Date, Buyer shall deliver to Escrow Holder:

(a) The difference between the Purchase Price and the Earnest Money Deposit, and all costs and fees required to be paid by Buyer pursuant to Sections 6.6 and 6.7 below, all in Immediately Available Funds;

(b) Any declaration or other statement which may be required to be submitted to the local assessor with respect to the terms of the sale of the Property;

(c) A closing statement executed by Buyer;

(d) A countersigned counterpart of a General Assignment in the form attached as Exhibit "B" (the "**General Assignment**");

(e) Resolutions, certificates of good standing, and such other organizational documents, in form acceptable to the Title Company, authorizing the execution, delivery and performance by Buyer of this Agreement and designating one or more members to execute documents on Buyer's behalf in connection with this transaction; and

(f) Such other documents and instruments as may be reasonably requested by Seller or by the Escrow Holder in order to consummate this transaction.

**6.5 Seller's Deliveries.** No later than one (1) business day prior to the Closing Date, Seller shall deliver to Escrow Holder:

(a) A fully executed and acknowledged grant deed in the form attached as Exhibit "C" conveying the Land to Buyer;

(b) A closing statement executed by Seller;

(c) A countersigned counterpart of the General Assignment;

(d) A title affidavit pertaining to Seller's activity on the Property prior to Closing, in the customary form reasonably acceptable to Seller, to enable Title Company to delete the standard exceptions to the title insurance policy set forth in this Agreement to be issued pursuant to the Title Report; and

(e) Such other documents and instruments as may be required herein or reasonably requested by the Escrow Holder in order to consummate this transaction.

**6.6 Prorations.**

(a) **General.** All normal and customarily prorable items, including, without limitation, collected rents, operating expenses, all current installments of real estate taxes,

assessments, bonds and personal property or use taxes, if any, shall be prorated as of the Closing Date. If, however, subsequent to the Close of Escrow, by reason of any change in assessment or change in rate or any other reason, the real estate taxes for the fiscal year covered by such apportionment should be determined to vary from those apportioned, the amount of any refund received by, or payment due from, Buyer shall be apportioned between Seller and Buyer as of the Closing Date at the request of either party. Escrow Agent shall prepare and deliver to Seller and Buyer a proration schedule (the "**Proration Schedule**") of the adjustments described in this Section 6.6 no later than two (2) days prior to Closing. Such adjustments shall be paid by Buyer to Seller (if the prorations result in a net credit to Seller) or by Seller to Buyer (if the prorations result in a net credit to Buyer), by increasing or reducing the cash to be paid by Buyer at Closing. Any apportionments and prorations which are not expressly provided for below shall be made in accordance with customary practice in Washoe County, Nevada.

(b) **Operating Expenses.** All of the operating, maintenance, taxes (other than real estate taxes, such as rental taxes), and other expenses incurred in operating the Property that Seller customarily pays, and any other costs incurred in the ordinary course of business for the management and operation of the Property, shall be prorated on an accrual basis. Seller shall pay all such expenses that accrue prior to Closing and Buyer shall pay all such expenses that accrue from and after the Closing Date.

(c) **Utilities.** The final readings and final billings for utilities will be made if possible as of the Closing Date, in which case Seller shall pay all such bills as of the Closing Date and no proration shall be made at the Closing with respect to utility bills. Otherwise, a proration shall be made based upon the parties' reasonable good faith estimate and a readjustment made within thirty (30) days after the Closing, if necessary. Seller shall be entitled to the return of any deposit(s) posted by it with any utility company, and Seller shall notify each utility company serving the Property to terminate Seller's account, effective as of noon on the Closing Date.

(d) **Real Estate Taxes.** Any real estate ad valorem or similar taxes for the Property, or any installment of assessments payable in installments which installment is payable in the calendar year of Closing, shall be prorated to the date of Closing, based upon actual days involved. The proration of real property taxes or installments of assessments shall be based upon the assessed valuation and tax rate figures (assuming payment at the earliest time to allow for the maximum possible discount) for the year in which the Closing occurs to the extent the same are available; provided, however, that in the event that actual figures (whether for the assessed value of the Property or for the tax rate) for the year of Closing are not available at the Closing Date, the proration shall be made using figures from the preceding year (assuming payment at the earliest time to allow for the maximum possible discount). The proration of real property taxes or installments of assessments shall be final and not subject to re-adjustment after Closing.

(e) **Intentionally Omitted.**

(f) **Insurance Premiums.** No proration shall be made in relation to insurance premiums and insurance policies will not be assigned to Buyer.

(g) **No Post-Closing Adjustments.** Buyer and Seller hereby acknowledge and agree that neither Buyer nor Seller shall have any right to re-adjust any item on the Proration

Schedule (or any item omitted therefrom) after the Closing. The provisions of this Section 6.6 shall survive the Closing and delivery of the grant deed to Buyer.

**6.7 Closing Costs.** Seller shall pay: (a) the premium for a standard CLTA Owner's Policy of Title Insurance; (b) one-half (1/2) of all County documentary transfer taxes; and (c) one-half (1/2) of all Closing Costs. Buyer shall pay: (i) any additional premium for an ALTA Policy of Title Insurance, if Buyer elects to receive same and the cost of any survey and/or title endorsements desired by Buyer; (ii) one-half (1/2) of all County documentary transfer taxes; and (iii) one-half (1/2) of Closing Costs. Any other costs or expenses of the Escrow shall be borne by the parties in accordance with customary practice in Washoe County, Nevada. For purposes of this Agreement, "**Closing Costs**" shall mean escrow fees, city documentary transfer taxes, document preparation charges and acknowledgment and recording costs, but shall not include any attorneys' fees or other such costs and expenses incurred separately by Buyer or Seller.

**6.8 Possession Upon Close of Escrow.** Seller shall deliver possession of the Property to Buyer upon the Close of Escrow.

**6.9 Termination of this Agreement.** In the event this Agreement is terminated in accordance with the provisions of Sections 6.3(c), 12.1(a), 12.2(a), 14.5 or 15, (i) any documents deposited with Escrow Holder shall be returned to the party depositing the same; (ii) Buyer shall return to Seller all documents delivered by Seller to Buyer pursuant to this Agreement and any Third-Party Reports; and (iii) unless otherwise specifically provided elsewhere, the Buyer shall pay all Escrow, title, and other costs, if any, incurred in connection with cancellation of the Escrow. If this Agreement is not so terminated, Buyer shall go forward with the acquisition of the Property as provided in this Agreement and the Deposit shall be non-refundable, except in the event of Seller's default prior to the Close of Escrow.

## **ARTICLE 7 REPRESENTATIONS AND WARRANTIES OF BUYER**

**7.1 Representations and Warranties of Buyer.** Buyer represents and warrants as follows:

(a) **Authority.** The execution and delivery of this Agreement, and the consummation of the transactions contemplated hereby, have been duly authorized and approved by all requisite action of Buyer, and no other authorizations or approvals, whether of governmental bodies or otherwise, will be necessary in order to enable Buyer to enter into or to comply with the terms of this Agreement.

(b) **Binding Effect of Documents.** This Agreement and the other documents to be executed by Buyer hereunder, upon execution and delivery thereof by Buyer, will have been duly entered into by Buyer, and will constitute legal, valid and binding obligations of Buyer. Neither this Agreement nor anything provided to be done under this Agreement violates or shall violate any contract, document, understanding, agreement or instrument to which Buyer is a party or by which it is bound.

(c) **Representation Regarding Broker.** The Broker and its affiliates do not, and will not at the Closing, have any direct or indirect legal, beneficial, economic or voting interest

in Buyer (or in an assignee of Buyer, which pursuant to Section 14.4, acquires the Property at the Closing), nor has Buyer or any affiliate of Buyer granted (as of the Effective Date or the Closing Date) the Broker or any of its affiliates any right or option to acquire any direct or indirect legal, beneficial, economic or voting interest in Buyer.

(d) **No Pending or Threatened Litigation.** No pending or threatened litigation exists which if determined adversely would restrain the consummation of the transactions contemplated by this Agreement or would declare illegal, invalid or non-binding any of Buyer's obligations or covenants to Seller.

(e) **Survival of Buyer's Representations and Warranties.** All warranties and representations of Buyer set forth in this Agreement shall survive for a period of six (6) months following the Closing Date and any claim with respect to a breach of any representation or warranty made or given by Buyer shall be initiated in accordance with the provisions of Article 10 within six (6) months of the Closing Date or such claim shall be forever barred.

## **ARTICLE 8** **"AS IS" SALE**

**8.1 Independent Investigation.** Buyer shall have independently investigated, analyzed and appraised the value, profitability and condition of the Property, including, without limitation, the geological and soil condition of the Property, the fitness or suitability of the Property for Buyer's intended use of the Property and all environmental matters relating to the Property (including, but not limited to, the presence or absence of hazardous or toxic substances or industrial hygiene in violation of any and all applicable environmental laws), without relying on any representations of any kind (whether oral or written, express or implied) made by Seller to Buyer. Buyer is purchasing the Property in its "AS IS, WHERE IS" condition as of the Effective Date solely in reliance upon Buyer's own investigations and evaluation thereof and without any representation or warranty by Seller as to the condition of the Property.

**8.2 AS-IS Purchase; No Side Agreements Or Representations.** Buyer acknowledges and agrees that Buyer has independently and personally inspected the Property, and the improvements, entitlements, plans and specifications related to the Property, Buyer has elected to go forward with the purchase of the Property on the basis of such personal examinations and inspections as Buyer has deemed appropriate to make. Buyer agrees that **AS A MATERIAL INDUCEMENT TO THE EXECUTION AND DELIVERY OF THIS AGREEMENT BY SELLER, BUYER IS PURCHASING THE PROPERTY IN AN "AS IS" AND "WHERE IS" PHYSICAL CONDITION AND IN AN "AS IS" STATE OF REPAIR, WITH ALL FAULTS.** No person acting on behalf of Seller is authorized to make, and by execution hereof Buyer acknowledges and agrees that, except as specifically provided in this agreement, Seller has not made, does not make, and specifically negates and disclaims any representations, warranties, promises, covenants, agreements or guaranties of any kind or character whatsoever, whether express or implied, oral or written, past, present or future, of and to, concerning or with respect to:

- (i) the value of the Property;
- (ii) the income to be derived from the Property;

(iii) the suitability of the Property for any and all activities and uses which Buyer may conduct thereon, including without limitation any development of the Property;

(iv) the habitability, merchantability, marketability, profitability or fitness for a particular purpose of the Property;

(v) the manner, quality, state of repair, or lack of repair, of the Property;

(vi) the nature quality or condition of the Property including without limitation, the water, soil and geology;

(vii) the compliance of or by the Property or the operation of the Property with any laws, rules, ordinances, or regulations of any applicable governmental authority or body;

(viii) the manner, condition, or quality of the construction or materials, if any, incorporated into the Property;

(ix) compliance with any environmental protection, pollution or land use laws, rules, regulation, orders or requirements, including but not limited to, the Endangered Species Act, Title III of the Americans With Disabilities Act of 1990, and any other law, rule or regulation governing access by disabled persons;

(x) the presence or absence of hazardous or toxic substances at, on, under, or adjacent to the Land;

(xi) the content, completeness or accuracy of the due diligence materials, including any informational package, document list or other materials prepared by Seller;

(xii) the conformity of the improvements to any plans or specifications for the Property, including any plans and specifications that may have been or may be provided to Buyer;

(xiii) the conformity of the Property to past, current or future applicable zoning or building requirements;

(xiv) deficiency of any undershoring;

(xv) deficiency of any drainage;

(xvi) the fact that all or a portion of the Property may be located on or near an earthquake fault line or related zone;

(xvii) the existence of land use zoning or building entitlements affecting the Property;

(xviii) deficiency of any access to the Land and Improvements; and

(xix) with respect to any other matter concerning the Property, except as may be otherwise expressly stated herein, including any and all such matters referenced discussed

or disclosed in any documents delivered by Seller to Buyer, in any public records of any governmental agency, entity or utility company, or in any other documents available to Buyer.

Buyer acknowledges and agrees that the opportunity to inspect the Property and review information and documentation respecting the Property (including that disclosed in the Acknowledgment) as provided in this Agreement is sufficient to allow the Buyer to make an adequate investigation of the Property and that Buyer is relying solely on its own investigation of the Property and review of such information and documentation, and not, on any information provided or to, be provided by Seller. Buyer further acknowledges and agrees that any information made available to Buyer or provided or to be provided by or on behalf of Seller with respect to the Property was obtained from a variety of sources and that Seller has not made any independent investigation or verification of such information and make no representations as to the accuracy or completeness of such information except as may otherwise be provided herein. Buyer agrees to fully and irrevocably release all such sources of information and preparers of information and documentation to the extent such sources or preparers are Seller, or its employees, members, officers directors, representatives, agents, servants, attorneys, affiliates, parent companies, subsidiaries, successors or assigns, from any and all claims that it may now have or hereafter acquire against such sources and preparers of information for any costs, loss, liability, damage, expense, demand, action or cause of action arising from such information or documentation. Seller is not liable or bound in any manner by any oral or written statements, representations or information pertaining to the Property or the operation thereof furnished by any of the foregoing entities and individuals or any other individual or entity. Buyer further acknowledges and agrees that to the maximum extent permitted by law, the sale of the Property as provided for herein is made on an "AS-IS" condition and basis, with all faults, and that Seller has no obligations to make repairs, replacements or improvements.

**8.3 NO LIABILITY TO RECEIVER.** WITHOUT LIMITATION OF THE FOREGOING, AS AN ESSENTIAL INDUCEMENT TO RECEIVER TO ENTER INTO THIS AGREEMENT, AND AS PART OF THE DETERMINATION OF THE CONSIDERATION GIVEN HEREUNDER, BUYER ACKNOWLEDGES, UNDERSTANDS AND AGREES AS FOLLOWS:

(a) BUYER ACKNOWLEDGES AND AGREES THAT RECEIVER IS ENTERING INTO THIS AGREEMENT SOLELY IN CONNECTION WITH HIS DUTIES AS RECEIVER PURSUANT TO THE ORDERS. IN NO EVENT SHALL RECEIVER BE LIABLE FOR ANY ERROR OF JUDGMENT OR ACT DONE BY RECEIVER, OR BE OTHERWISE RESPONSIBLE OR ACCOUNTABLE UNDER ANY CIRCUMSTANCE WHATSOEVER, EXCEPT IF THE RESULT OF RECEIVER'S GROSS NEGLIGENCE OR INTENTIONAL MISCONDUCT. RECEIVER SHALL NOT BE PERSONALLY LIABLE IN CONNECTION WITH ANY DUTIES PERFORMED BY RECEIVER PURSUANT TO THE ORDERS.

(b) NO PROVISION OF THIS AGREEMENT SHALL OPERATE TO PLACE ANY OBLIGATION OR LIABILITY FOR THE CONTROL, CARE, MANAGEMENT OR REPAIR OF THE PROPERTY UPON RECEIVER NOR SHALL IT OPERATE TO MAKE RECEIVER RESPONSIBLE OR LIABLE FOR ANY WASTE COMMITTED ON THE PROPERTY BY ANY PERSON OR FOR ANY DANGEROUS OR DEFECTIVE CONDITION OF THE PROPERTY OR FOR ANY NEGLIGENCE IN MANAGEMENT, UPKEEP, REPAIR

OR CONTROL OF THE PROPERTY RESULTING IN LOSS OR INJURY OR DEATH TO ANY PERSON.

**8.4 Survival.** The provisions of this Article 8 shall survive the Close of Escrow.

## **ARTICLE 9 RELEASE AND INDEMNITY**

**9.1 Release.** To the maximum extent permitted by law, Buyer, on behalf of itself and its past, present and future agents, representatives, partners, shareholders, principals, attorneys, affiliates, parent corporations, subsidiaries, officers, directors, employees, predecessors, successors, heirs and executors and assigns (collectively, "**Buyer's Parties**"), hereby releases and forever discharges Seller, and each of their respective past, present and future agents (including Receiver and Broker (as defined in Section 14.1)), representatives, partners, attorneys', shareholders, principals, affiliates, parent corporations, subsidiaries, officers, directors, employees, predecessors, successors, heirs, executors and assigns (collectively, "**Indemnitees**"), from and against all claims, rights, remedies, recourse or other basis for recovery, legal or administrative proceedings, losses, liabilities, damages, penalties, fines, liens, judgments, costs or expenses whatsoever (including, without limitation, attorneys' fees and costs) ("**Claims**"), whether direct or indirect, known or unknown, foreseen, whether before or after the Closing Date, including without limitation any loss, damage, injury, illness, death or other claim attributable to: (a) the use of the Property or any part thereof; (b) a defect in the design or construction of any improvements on or about the Property or the physical condition of the Property, including without limitation the grading of the Land or land adjacent to the Land, whether or not performed by an Indemnatee, and any surface and subsurface conditions; (c) the presence on the Land of any threatened or endangered species, or any archaeological sites, artifacts or other matters of archaeological significance, or any hazardous or toxic substances or industrial hygiene in violation of any and all applicable environmental laws including, without limitation, all claims in tort or contract and any claim for indemnification or contribution arising under the Comprehensive Environmental Response, Compensation, and Liability Act (42 U.S.C. Section 9601, et seq.) or any similar federal, state or local statute, rule or ordinance relating to liability of property owners for environmental matters; (d) any act, omission or representation of Buyer or any of Buyer's Parties; (e) any accident or casualty on the Property caused by or attributable to the acts or omissions of any Indemnitees, Buyer or Buyer's Parties on or about the Property; (f) a violation or alleged violation by any Indemnatee, Buyer, or Buyer's Parties of any law now or hereinafter enacted; (g) a slope failure or surface or subsurface geologic or groundwater condition caused by or attributable to any Indemnatee, Buyer or Buyer's Parties; (h) the design, construction, engineering or other, work with respect to the Property provided or performed by or caused by or attributable to any Indemnatee, Buyer or Buyer's Parties, whether before or after the Closing Date; (i) any other cause whatsoever in connection with Buyer's use of the Property or Buyer's performance under the Agreement or any of the instruments executed and delivered at Closing in connection herewith; (j) any breach by Buyer in the performance of its obligations under this Agreement or the other instruments executed and delivered at Closing in connection herewith; or (k) the application of the principles of strict liability in connection with the Property (collectively, the "**Released Claims**"). Notwithstanding the foregoing, the Buyer shall not be required to or be deemed to have waived any Claims against any particular Indemnatee from an event which arises from a pre-existing relationship or claim between the Buyer and such Indemnatee.

With respect to this release and discharge, Buyer, on behalf of itself and all of Buyer's Parties, hereby acknowledges that the Released Claims may include Claims of which Buyer is presently unaware, or which Buyer does not presently suspect to exist, or which may not yet have accrued or become manifest, and which, if known by Buyer on the Effective Date or the Closing Date would materially affect Buyer's release and discharge of Seller and the other Indemnitees.

**9.2 Survival.** The provisions of this Article 9 shall survive the Close of Escrow.

## **ARTICLE 10 DISPUTE RESOLUTION**

**10.1 Court Trial.** Each party to this Agreement hereby expressly waives any right to trial by jury with respect to any claim, demand, action or cause of action (a) arising under this Agreement, including, without limitation, any present or future modification thereof, or (b) in any way connected with or related or incidental to the dealings of the parties hereto or any of them with respect to this Agreement (as now or hereafter modified) or any other instrument, document or agreement executed or delivered in connection herewith, or the transactions related hereto or thereto, in each case whether such claim, demand, action or cause of action is now existing or hereafter arising, and whether sounding in contract or tort or otherwise; and each party hereby agrees and consents that any such claim, demand or cause of action shall be decided by court trial without a jury, and that any party to this Agreement may file an original counterpart or a copy of this section with any court as written evidence of the consent of the parties hereto to the waiver of any right they might otherwise have to trial by jury. The parties shall be entitled to recover only their actual damages, and no party shall be entitled to recover any consequential damages, punitive damages, or any other damages that are not actual damages.

**10.2 Venue.** Any action shall be commenced and maintained in the Court. The parties irrevocably consent to jurisdiction and venue in such Court and agree not to seek transfer or removal of any action commenced in accordance with the terms of this article.

## **ARTICLE 11 NATURAL HAZARD DISCLOSURE STATEMENT**

Buyer acknowledges that: (a) it is a sophisticated and experienced purchaser of real property; (b) Buyer and Seller are parties of equal bargaining strength; (c) this Agreement is not a contract of adhesion but has been expressly negotiated between the parties; and (d) this Agreement concerns a transaction that is private in nature. Buyer further acknowledges that it has the opportunity to make, has made or will make its own independent investigations, as provided in this Agreement, and that the opportunity for investigation provided herein allows the Buyer to determine, among other issues, whether the Land is located in any natural hazard areas.

## **ARTICLE 12 CONDEMNATION AND DESTRUCTION**

**12.1 Eminent Domain or Taking.** If proceedings under a power of eminent domain relating to the Land or any part thereof are commenced prior to Close of Escrow, Seller shall promptly notify Buyer in writing and the following terms shall apply:

(a) If such proceedings involve the taking of title to all or a Material (as defined in Section 12.3 below) portion of the Land, Buyer may elect to terminate this Agreement by written notice given within ten days of Seller's written notice to Buyer advising of such proceedings, in which case neither party shall have any further rights or obligations hereunder, except for those which are expressly stated to survive termination of this Agreement or which are contained in Section 6.9.

(b) If the proceedings do not involve the taking of title to all or a Material portion of the Land, or if Buyer does not elect to terminate this Agreement, this transaction shall be consummated as described herein and any award or settlement payable with respect to such proceeding shall be paid or assigned to Buyer upon Close of Escrow.

(c) If the purchase and sale of the Property is not consummated for any reason, any condemnation award or settlement shall belong solely to Seller.

**12.2 Damage or Destruction.** Except as provided in this Section 12.2, prior to the Close of Escrow, the entire risk of loss of damage by earthquake, landslide, fire or other casualty shall be borne and assumed solely by Seller. If, prior to the Close of Escrow any part of the Land or improvements thereon is damaged or destroyed by earthquake, landslide, fire or other casualty, Seller shall promptly inform Buyer of such fact in writing and advise Buyer as to the extent of the damage and whether it is, in Seller's reasonable opinion, "Material" or "not Material." The following terms shall apply:

(a) If such damage or destruction is "Material," Buyer shall have the option to terminate this Agreement upon written notice to Seller given not later than ten days after receipt of Seller's written notice to Buyer advising of such damage or destruction.

(b) If Buyer does not elect to terminate this Agreement, or if the damage or destruction is not "Material," Seller shall reduce the Purchase Price by the value reasonably estimated by Seller to repair or restore the damaged portion of such Land or improvements, less any sums expended by Seller to make emergency repairs to such Land or improvements or to otherwise protect the physical condition of such Land or improvements, and this transaction shall close pursuant to the terms of this Agreement.

(c) If the damage is not "Material," Seller's notice to Buyer of the damage or destruction shall also set forth Seller's reduced Purchase Price and Seller's allocation of value to the damaged portion of such improvements. If Buyer does not accept Seller's reduced Purchase Price, Seller may elect to repair or restore the damaged portion of such improvements. If Seller elects to repair or restore the damage, then Buyer shall proceed to Closing. If Seller does not elect to repair or restore the damage, and Buyer does not accept Seller's reduced Purchase Price Buyer's sole remedy shall be to terminate this Agreement. If Buyer elects to terminate the Agreement pursuant to Section 12.2(c), provisions of Section 6.9 shall apply.

(d) Whether or not the sale of the Property is consummated hereunder, all rights to insurance claims or proceeds with respect to any damage to or destruction of any improvements occurring prior to the Close of Escrow shall belong to Seller.

**12.3 Definition of Material.** As used in this Article 12, "**Material**" shall mean any taking, condemnation, damage or destruction to or of the Land, as applicable, which causes the temporary closing of the Property for a period of five (5) days or more and costs more than Two Hundred Fifty Thousand and No/100 Dollars (\$250,000.00) to repair.

**ARTICLE 13**  
**DEFAULT BY BUYER**

**13.1 DEFAULT BY BUYER. UPON DEFAULT BY BUYER, SELLER SHALL BE ENTITLED TO TERMINATE THIS AGREEMENT UPON WRITTEN NOTICE TO BUYER AND THE ESCROW HOLDER. IN SUCH EVENT, ESCROW HOLDER SHALL RELEASE THE DEPOSIT TO SELLER, AND SELLER SHALL BE ENTITLED TO RECEIVE AND RETAIN THE DEPOSIT AS LIQUIDATED DAMAGES AND, EXCEPT FOR BUYER'S INDEMNITY AND OTHER SPECIFIC OBLIGATIONS REFERRED TO HEREIN WHICH MAY BE ENFORCED BY SELLER, NEITHER PARTY SHALL HAVE ANY FURTHER RIGHTS OR OBLIGATIONS HEREUNDER. IN THE EVENT THE CLOSING DOES NOT OCCUR BECAUSE OF BUYER'S DEFAULT, BUYER AND SELLER AGREE THAT IT WOULD BE IMPRACTICABLE AND EXTREMELY DIFFICULT TO ESTIMATE THE DAMAGES SUFFERED BY SELLER AS A RESULT OF BUYER'S FAILURE TO COMPLETE THE PURCHASE OF THE PROPERTY PURSUANT TO THIS AGREEMENT, AND THAT UNDER THE CIRCUMSTANCES EXISTING AS OF THE EFFECTIVE DATE, THE LIQUIDATED DAMAGES PROVIDED FOR IN THIS SECTION REPRESENT A REASONABLE ESTIMATE OF THE DAMAGES WHICH SELLER WILL INCUR AS A RESULT OF SUCH DEFAULT; PROVIDED, HOWEVER, THAT THIS PROVISION SHALL NOT: (A) LIMIT SELLER'S RIGHT TO RECEIVE REIMBURSEMENT FOR ATTORNEYS' FEES; (B) WAIVE OR AFFECT BUYER'S INDEMNITY OBLIGATIONS AND SELLER'S RIGHTS TO SUCH INDEMNITY; OR (C) WAIVE OR AFFECT BUYER'S OBLIGATIONS TO RETURN OR PROVIDE TO SELLER DOCUMENTS, REPORTS OR OTHER INFORMATION PROVIDED TO OR PREPARED BY OR FOR BUYER PURSUANT TO APPLICABLE PROVISIONS OF THIS AGREEMENT. THEREFORE, BUYER AND SELLER DO HEREBY AGREE THAT AS OF THE EFFECTIVE DATE, A REASONABLE ESTIMATE OF THE TOTAL NET DETRIMENT THAT SELLER WOULD SUFFER IN THE EVENT THAT BUYER DEFAULTS AND FAILS TO COMPLETE THE PURCHASE OF THE PROPERTY IS AN AMOUNT EQUAL TO THE DEPOSIT (WHICH INCLUDES ANY ACCRUED INTEREST THEREON). SAID AMOUNT SHALL BE THE FULL, AGREED AND LIQUIDATED DAMAGES FOR THE BREACH OF THIS AGREEMENT BY BUYER. THE PAYMENT OF SUCH AMOUNT AS LIQUIDATED DAMAGES IS NOT INTENDED AS A FORFEITURE OR PENALTY, BUT IS INTENDED TO CONSTITUTE LIQUIDATED DAMAGES TO SELLER.**

  
Buyer's initials

  
Seller's initials

**13.2 Default by Seller; Unsuccessful Bidder.** Subject to Section 8.3, if the sale of the Property is not consummated because of a material default by Seller under this Agreement, Buyer's sole remedy shall be to (i) terminate this Agreement and recover the Earnest Money Deposit and interest accrued thereon, or (ii) specifically enforce Seller's obligations to convey the Property and recover professional fees and costs. If Buyer is not the High Bidder (as defined below) at the Auction, Buyer shall be entitled to the Earnest Money Deposit and interest accrued thereon, but shall not be entitled to specifically enforce Seller's obligation to convey the Property, or recover any out of pocket costs, professional fees and costs, or other amounts.

## **ARTICLE 14 MISCELLANEOUS PROVISIONS**

**14.1 Brokerage Commissions.** Seller represents and warrants to Buyer that Seller has not engaged any broker or finder in connection with the transaction contemplated by this Agreement other than NAI Alliance Carson City on behalf of Seller ("**Seller's Broker**"). Buyer represents and warrants to Seller that Buyer has not engaged any broker or finder in connection with the transaction contemplated by this Agreement other than Kidder Mathews on behalf of Buyer ("**Buyer's Broker**," and collectively with Seller's Broker, the "**Brokers**"). Buyer shall indemnify, defend and hold Seller harmless from and against any liability, cost or expense arising out of or connected with any claim for any commission or compensation made by any person or entity other than Buyer's Broker claiming to have been retained or contacted by Buyer in connection with, this transaction, and Seller shall indemnify, defend and hold Buyer harmless from and against any liability, cost or expense arising out of or connected with any claim for any commission or compensation made by any person or entity other than Seller's Broker claiming to have been retained or contacted by Seller in connection with this transaction. This indemnity provision shall survive the Closing or any earlier termination of this Agreement. The Brokers shall not be deemed parties or third party beneficiaries of this Agreement. As a condition to Seller's obligation to pay the commission to the Brokers, the Brokers shall execute each such party's respective signature page attached hereto solely for purposes of confirming the matters set forth therein; provided, however, that (a) Brokers' signatures hereon shall not be a prerequisite to the binding nature of this Agreement on Buyer and Seller, and the same shall become fully effective upon execution by Buyer and Seller, and (b) the signatures of the Brokers will not be necessary to amend any provision of this Agreement.

**14.2 Notices.** All notices, demands, requests and other communications required or permitted hereunder shall be in writing, and shall be (a) personally delivered with a written receipt of delivery; (b) sent by a nationally-recognized overnight delivery service requiring a written acknowledgement of receipt or providing a certification of delivery or attempted delivery; (c) sent by certified or registered mail, return receipt requested; or (d) sent by confirmed facsimile transmission with an original copy thereof transmitted to the recipient by one of the means described in subsections (a) through (c) no later than three (3) business days thereafter. All notices shall be deemed effective when actually delivered as documented in a delivery receipt; provided, however, that if the notice was sent by overnight courier or mail as aforesaid and is affirmatively refused or cannot be delivered during customary business hours by reason of the absence of a signatory to acknowledge receipt, or by reason of a change of address with respect to which the addressor did not have either knowledge or written notice delivered in accordance with this paragraph, then the first attempted delivery shall be deemed to constitute delivery. Each party

shall be entitled to change its address for notices from time to time by delivering to the other party notice thereof in the manner herein provided for the delivery of notices. All notices shall be sent to the addressee at its address set forth following its name below:

**To Seller/Receiver:**

Thomas C. Hebrank  
E3 Advisors  
501 West Broadway, Suite 290  
San Diego, California 92101  
E-mail: thebrank@ethreadvisors.com  
Facsimile: (619) 567 – 7191

With a copy to:

Allen Matkins Leck Gamble Mallory & Natsis LLP  
600 West Broadway, 27<sup>th</sup> Floor  
San Diego, California 92101  
Email: tfates@allenmatkins.com  
Facsimile: (619) 233-1158  
Attention: Ted G. Fates, Esq.

**To Buyer:**

Adam Ferran and Creg Garcia  
803 Spokane Street  
Reno, NV 89512  
Attention: Creg Garcia

**14.3 Confidentiality.** Unless otherwise agreed to in writing by Seller and Buyer, each party shall keep confidential all documents, contracts, prices, plans specifications, strategies, marketing programs, financial statements, reports or other information provided to, or generated by the other party relating to the Property and shall not disclose any such information to any person other than: (a) employees, agents and attorneys of Seller or Buyer; (b) those who are actively and directly participating in the evaluation of the Property, or the appraisal, investigation or financing of the purchase or construction of the Property; and (c) governmental, administrative, regulatory or judicial authorities in the investigation of the compliance of the Property with applicable legal requirements. Buyer agrees to provide this confidentiality provision to any consultant, contractor or employee to whom confidential information may be disclosed and shall require any such consultant, contractor or employee to be bound by this confidentiality provision. Buyer expressly covenants and agrees that it shall not disclose any code compliance, environmental or other regulatory matters to governmental or other authorities without the express prior written approval by Seller unless required by law, in which case Buyer shall immediately notify Seller thereof. Upon any termination of this Agreement for any reason, Buyer shall promptly return to Seller

copies of all documents or other information pertaining to the Property provided to Buyer by Seller including, without limitation, the Materials described in Exhibit "D" attached hereto. Notwithstanding anything to the contrary contained herein, Buyer hereby acknowledges that a copy of this Agreement shall be provided to Prospective Bidders (as defined in Section 15.3, below) in connection with the Auction, in accordance with and subject to the terms and conditions of Article 15, below, and that in no event shall any such provision of this Agreement to Prospective Bidders be considered a violation of the confidentiality requirements set forth herein. Buyer also acknowledges that a copy of this Agreement shall be filed with the Court in connection with the Receiver's motion for Court approval of the sale. The provisions of this Section 14.3 shall survive the Closing or earlier termination of this Agreement.

**14.4 Assignment.** Buyer shall not assign this Agreement without obtaining Seller's prior written consent, which consent may be withheld by Seller in its sole and absolute discretion for any reason whatsoever. Notwithstanding the foregoing, Seller's consent shall be deemed granted in connection with an assignment of this Agreement by Buyer to an Affiliate (defined below) of Buyer, provided that Buyer notifies Seller in writing of such assignment and delivers to Seller the proposed written assignment agreement pursuant to which such Affiliate assignee will assume all of Buyer's obligations under this Agreement and such other information with respect to such Affiliate reasonably requested by Seller, at least five (5) business days in advance of such assignment. "**Affiliate**" shall mean an entity which is controlled by Buyer. "**Control**," as used in this Section 14.4, shall mean the ownership, directly or indirectly, of at least fifty-one percent (51%) of the voting securities of, or possession of the right to vote, in the ordinary direction of its affairs, of at least fifty-one percent (51%) of the voting interest in, any person or entity. Any permitted assignee shall succeed to all of Buyer's rights and remedies hereunder, provided that no such assignment shall relieve Buyer from its liability under this Agreement.

**14.5 Bankruptcy.** Buyer agrees that in the event that: (a) all or substantially all of Buyer's assets are placed in the hands of a receiver or trustee, and such receivership or trusteeship continues for a period of thirty (30) days; (b) Buyer makes an assignment for the benefit of creditors; (c) Buyer is adjudicated a bankruptcy; (d) Buyer institutes any proceeding under any law relating to bankruptcy wherein Buyer seeks to be adjudicated a bankrupt, or to be discharged of its debts, or to effect a plan of liquidation, composition or reorganization; (e) an involuntary proceeding is filed against Buyer under any bankruptcy laws and Buyer consents thereto or acquiesces therein by pleading or default or such involuntary proceeding is not dismissed within ninety (90) days; or (f) substantially all of Buyer's assets are attached or seized by judicial order where such seizure is not discharged within thirty (30) days then: (i) Buyer shall be deemed to be in default hereunder, (ii) this Agreement, including without limitation the rights granted herein, shall not become an asset in any of such proceedings; (iii) in addition to all other available remedies it shall be lawful for Seller to declare this Agreement terminated; and (iv) Buyer shall have no further claim on the Property hereunder or otherwise, and no right to return of its Deposit or any other payments or expenses incurred pursuant to this Agreement.

**14.6 Not an Offer; Last Date for Submission.** Seller's delivery of unsigned copies of this Agreement is solely for the purpose of review by the party to whom delivered, and neither the delivery nor any prior communications between the parties, whether oral or written, shall in any way be construed as an offer by Seller, nor in any way imply that Seller is under any obligation to enter the transaction which is the subject of this Agreement. The signing of this Agreement by

Buyer constitutes an offer which shall not be deemed accepted by Seller unless and until Seller has signed this Agreement and delivered a duplicate original to Buyer.

**14.7 Modification.** This Agreement may not be modified or amended except by a written agreement executed by Seller and Buyer, and only to the extent set forth therein.

**14.8 Attorneys' Fees.** In the event any legal or equitable action is commenced in connection with this Agreement or the Property, whether in contract or in tort, the prevailing party (as determined by the court) shall be entitled to recover from the losing party all reasonable costs and expenses incurred, including but not limited to reasonable attorneys' fees, in addition to all other relief and remedies to which the prevailing party may be entitled.

**14.9 Successors and Assigns.** Subject to the limitations on Buyer's right to assign, this Agreement shall be binding on, and shall inure to the benefit of, the successors and assigns of the parties.

**14.10 Duplicate Counterparts.** This Agreement may be executed in duplicate counterparts, all of which together shall constitute a single instrument, and each of which shall be deemed an original of this Agreement for all purposes, notwithstanding that less than all signatures appear on any one counterpart.

**14.11 Section Headings.** The various section headings in this Agreement are inserted for convenience of reference only, and shall not affect the meaning or interpretation of this Agreement or any provision hereof.

**14.12 Survival of Covenants, etc.** Except as otherwise expressly provided herein, all agreements, conditions, acknowledgments, representations, and other obligations set forth in this Agreement shall merge with the grant deed and shall not survive the Close of Escrow.

**14.13 Days/Holidays.** All references to days herein shall refer to calendar days unless otherwise noted. When performance of an obligation or satisfaction of a condition set forth in this Agreement is required on or by a date that is a Saturday, Sunday or legal holiday, such performance or satisfaction shall instead be required on or by the next business day following that Saturday, Sunday or holiday, notwithstanding any other provisions of this Agreement.

**14.14 No Recorded Memorandum.** Prior to Close of Escrow, neither this Agreement nor any memorandum hereof or reference hereto shall be filed in any place of public record. Failure of Buyer to comply with this Section shall be a material default by Buyer under this Agreement and, at the election of Seller, shall automatically and immediately terminate all of Buyer's rights under this Agreement, and thereafter Buyer shall not have any right, title, or interest in or to the Property whatsoever.

**14.15 Exhibits.** All Exhibits attached to, and to which reference is made in, this Agreement are incorporated into, and shall be deemed a part of, this Agreement.

**14.16 Entire Agreement.** This Agreement is the entire agreement of Seller and Buyer with respect to the Property, containing all of the terms and conditions to which Seller and Buyer have agreed. This Agreement supersedes and replaces entirely all previous oral and written

understandings, offers, counter offers, acceptances, if any, of Seller and Buyer respecting the Property.

**14.17 Time.** Time is of the essence in this Agreement and each and every provision of this Agreement.

**14.18 Governing Law and Forum.** This Agreement shall be governed, construed and enforced in accordance with the laws of the State of Nevada. The exclusive forum for resolving disputes arising from or related to this Agreement, the Auction (defined below) or closing of the sale shall be the Court in the Receivership Action.

**14.19 Severability.** If any term, provision, covenant or condition of this Agreement is found by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the Agreement shall continue in full force and effect and shall in no way be affected, impaired, or invalidated.

**14.20 Section 1031 Exchange.** Each party may consummate the purchase and sale of all or a portion of the Property as part of a so-called like kind exchange (the “**Exchange**”) pursuant to Section 1031 of the Code, provided that: (a) the Closing shall not be delayed or affected by reason of the Exchange nor shall the consummation or accomplishment of the Exchange be a condition precedent or condition subsequent to the exchanging party’s obligations under this Agreement; (b) the exchanging party shall effect the Exchange through an assignment of all or a portion of this Agreement, or its rights under this Agreement, to a qualified intermediary; (c) the non-exchanging party shall not be required to take an assignment of the purchase agreement for the relinquished property or be required to acquire or hold title to any real property for purposes of consummating the Exchange; and (d) the exchanging party shall pay any additional costs that would not otherwise have been incurred by either party had the exchanging party not consummated its purchase through the Exchange. The non-exchanging party shall not by this agreement or acquiescence to the Exchange (x) have its rights under this Agreement affected or diminished in any manner, or (y) be responsible for compliance with or be deemed to have warranted to the exchanging party that the Exchange in fact complies with Section 1031 of the Code.

**14.21 Joint Venture.** It is not intended by this Agreement to, and nothing contained in this Agreement shall, create any partnership, joint venture or other agreement between Buyer and Seller. No term or provision of this Agreement is intended to be, or shall be, for the benefit of any person, firm, organization or corporation not a party hereto, and no such other person, firm, organization or corporation shall have any right or cause of action hereunder.

**14.22 Intentionally Omitted.**

**14.23 Signer's Warranty.** Each individual executing and delivering this Agreement on behalf of a party hereby warrants and represents to the other party that he or she has been duly authorized and empowered to do so.

**14.24 Multiple Buyers.** As used in this Agreement, the term "Buyer" means all entities acquiring any interest in the Property at the Closing, including, without limitation, any assignee(s) of the original Buyer pursuant to Section 14.24 of this Agreement. In the event that "Buyer" has any obligations or makes any covenants, representations or warranties under this Agreement, the

same shall be made jointly and severally by all entities being a Buyer hereunder. In the event that Seller receives notice from any entity being a Buyer hereunder, the same shall be deemed to constitute notice from all entities being a Buyer hereunder. In the event that any entity being a Buyer hereunder takes any action, breaches any obligation or otherwise acts pursuant to the terms of this Agreement, the same shall be deemed to be the action of the other entity(ies) being a Buyer hereunder and the action of "Buyer" under this Agreement. In the event that Seller is required to give notice or take action with respect to Buyer under this Agreement, notice to any entity being a Buyer hereunder or action with respect to any entity being a Buyer hereunder shall be a notice or action to all entities being a Buyer hereunder. In the event that any entity being a Buyer hereunder desires to bring an action or arbitration against Seller, such action must be joined by all entities being a Buyer hereunder in order to be effective. In the event that there is any agreement by Seller to pay any amount pursuant to this Agreement to Buyer under any circumstance, that amount shall be deemed maximum aggregate amount to be paid to all parties being a Buyer hereunder and not an amount that can be paid to each party being a Buyer hereunder. In the event that Seller is required to return the Deposit or other amount to Buyer, Seller shall return the same to any entity being a Buyer hereunder and, upon such return, shall have no further liability to any other entity being a Buyer hereunder for such amount. The foregoing provisions also shall apply to any documents to be executed pursuant to the provisions of this Agreement.

## **ARTICLE 15**

### **SALE PROCEDURES FOR AUCTION**

**15.1 The Auction.** There are specific statutory requirements that must be met before the Court will approve a sale of real property out of a federal receivership. The procedures set forth herein are designed to meet those requirements, one of which is that the Receiver must accept only the "highest and best" offer. The parties acknowledge it is a condition precedent to the Closing that Receiver obtain the Court Approval and the Receiver shall seek such approval from the Court. Receiver shall, shortly after determining and announcing the then highest and best offer, request a hearing date from the Court for the sale motion (the "**Hearing Date**"). Receiver will propose to the Court that the sale of the Property be subject to an auction (the "**Auction**") conducted by the Receiver.

**15.2 Overbids and Bid Increments.** The minimum overbid shall be Five Hundred Sixty Thousand and No/100 Dollars (\$560,000.00). Only Qualified Bidders (as defined below) may make bids at the Auction. All bids are subject to overbids in increments of Ten Thousand and No/100 Dollars (\$10,000.00). The Court may reject any and all bids following conclusion of the Auction.

**15.3 Due Diligence Information.** All prospective bidders ("**Prospective Bidders**") shall have had the opportunity to inspect the Property and any documentation relating thereto prior to the Auction. Prospective Bidders may also request access to information about the Property ("**Due Diligence Information**") and obtain a form purchase and sale agreement.

**15.4 No Representations and Warranties for Due Diligence Information.** Any Due Diligence Information provided to Prospective Bidders is for informational purposes only and provided without any warranty, guaranty or representation by Receiver, or Receiver's Broker. All Prospective Bidders shall conduct their own independent investigation and analysis regarding the

condition of the Property and its suitability for Prospective Bidders' intended use. Neither the Receiver, nor the Receiver's Broker has made any representations, express or implied, regarding the completeness or accuracy of the Due Diligence Information.

**15.5 Qualified Bidders.** To be determined a qualified bidder (the "**Qualified Bidder**"), one must: (i) provide a fully executed purchase and sale agreement for the Property in form substantially similar to this Agreement ("**Qualified Bid PSA**"), acceptable to the Receiver; (ii) provide an earnest money deposit (the "**Bid Deposit**") by wire transfer or cashier's check in the amount of Twenty-Two Thousand and No/100 Dollars (\$22,000.00) payable to the Receiver, which amount shall be *non-refundable* to the Qualified Bidder with the highest bid at the Auction (the "**High Bidder**") if for any reason (a) the High Bidder fails to finally close the purchase and sale such that title transfers by no later than the Closing Date or (b) the High Bidder fails to provide the balance of the purchase price to the Receiver one day prior to the Closing Date; and (iii) provide proof of funds in such form as shall be required by Receiver. Each Qualified Bidder must provide the Qualified Bid PSA and Bid Deposit to the Receiver no later than five (5) business days prior to the Auction. The Qualified Bidders shall appear at the Auction in person, or through a duly authorized representative. If there are multiple Qualified Bidders at the Auction, the Receiver shall obtain the Court's approval of the High Bidder and also the Qualified Bidder with the next highest bid at the Auction (the "**Backup Bidder**"). The Receiver shall retain the Backup Bidder's Bid Deposit until (a) the closing for the High Bidder occurs, in which event the Backup Bidder's Bid Deposit shall immediately be returned to the Backup Bidder, or (b) the closing for the High Bidder fails to occur, in which event the Backup Bidder's Bid Deposit shall be applied to the purchase price for the Backup Bidder's closing as set forth hereinbelow. If the High Bidder fails to close the purchase and sale of the Property, the Backup Bidder shall be deemed to be the High Bidder and the Receiver shall provide written notice thereof to the Backup Bidder. Within ten (10) days after the Backup Bidder's receipt of such notice from the Receiver, the closing for the Backup Bidder's purchase of the Property shall occur. Pursuant to the foregoing, if the initial High Bidder fails to close the purchase and sale of the Property and the Court has approved a Backup Bidder, the Receiver shall proceed to close with the Backup Bidder without any obligation to conduct another auction as a condition precedent to such closing. The High Bidder's Bid Deposit shall be applied to the purchase price at closing, if the sale is approved by the Court and the High Bidder closes the purchase and sale of the Property.

**15.6 Consent to Court Jurisdiction and Waiver of Jury Trial.** All Qualified Bidders appearing at the Auction shall have deemed to have consented to the Court's jurisdiction and waived any right to jury trial in connection with any disputes related to the Auction, or the closing of the sale. The Court shall be the exclusive forum for any such disputes.

**15.7 Receiver's Right to Determine Conduct of Auction.** The Receiver reserves the right to deny any person admittance to the Auction, to postpone or cancel the Auction, to withdraw the Property from the Auction, and to change any terms or procedures of the Auction or the particular conditions of sale, as necessary, upon notice to Buyer, and any Qualified Bidders, prior to or at the Auction, without further Court order.

**15.8 No Contingencies for Qualified Bidder.** The sale to any Qualified Bidder of the Property shall *not* be contingent upon the validity, effectiveness, and or binding nature of the

Qualified Bidder's offer, including without limitation, contingencies for financing, due diligence or inspection.

**15.9 No Conditions Precedent for Qualified Bidder.** The sale to any Qualified Bidder of the Property shall not be subject to any conditions precedent to the Qualified Bidder's obligation to timely consummate the sale transaction, and to pay the remainder of the purchase price.

**15.10 Auction Confirmation Order.** The only authorized condition subsequent to the Auction for the Qualified Bidder is entry of a Court order confirming the sale to the Qualified Bidder (the "**Auction Confirmation Order**").

**15.11 Conditions to Consummation of Sale Transaction Prior to and Following Auction.** The closing of any sale to a Qualified Bidder shall be subject to the following conditions: (i) Receiver's review and acceptance of the highest bid received from a Qualified Bidder, (ii) entry of the Auction Confirmation Order, (iii) receipt of full payment on or before the date which is three (3) business days after the date upon which the Court enters the Auction Confirmation Order such that the Property transfer can occur promptly thereafter, and (iv) prior to Auction, waiver and release of all claims against the Receiver. If any of these foregoing conditions are not satisfied, (a) the sale to the Qualified Bidder shall not be consummated, and (b) any obligations of the Receiver shall also be terminated, including any obligations under the Qualified Bid PSA.

**15.12 Transfer of Title to Property Following Auction.** Following the Auction, title to the Property shall be transferred by Grant Deed, "*AS-IS*", *WITHOUT REPRESENTATIONS AND WARRANTIES*, to the High Bidder.

**15.13 Court Approval if No Qualified Bids are Received.** In the event no Qualified Bids are provided to the Receiver, the Receiver will notify the Court that no Auction will take place and ask the Court to approve the sale to Buyer pursuant to this Agreement.

IN WITNESS WHEREOF, this Purchase and Sale Agreement and Joint Escrow Instructions is executed and delivered by the parties as of the Effective Date.

**SELLER:**

WFP RECEIVERSHIP QSF TRUST

By: Thomas C Hebrank  
Name: THOMAS C HEBRANK  
Its: TRUSTEE

**BUYER:**

Adam Ferran  
ADAM FERRAN, an individual

Creg Garcia  
CREG GARCIA, an individual

**ESCROW HOLDER SIGNATURE PAGE**

The undersigned Escrow Holder hereby agrees to: (i) accept the foregoing Agreement; (ii) be Escrow Holder under said Agreement; and (iii) be bound by said Agreement in the performance of its duties as Escrow Holder, and hereby establishes June 3rd, 2020 as the date of opening of escrow and designates 093446-AME as the escrow number assigned to this escrow

Dated: 6/3/2020

WESTERN TITLE COMPANY

By

  
Authorized Representative

**BUYER'S BROKER SIGNATURE PAGE**

The undersigned Buyer's Broker hereby executes this Broker Signature Page solely to confirm the following: (a) Buyer's Broker represents only the Buyer in the transaction described in the Agreement to which this signature page is attached, (b) Buyer's Broker acknowledges that the only compensation due to Buyer's Broker in connection with the Closing of the transaction described in the Agreement to which this signature page is attached is as set forth in a separate agreement between Seller's Broker and Buyer's Broker, and (c) Buyer's Broker represents and warrants to Seller that Buyer's Broker and its affiliates has not and will not receive any compensation (cash or otherwise) from or on behalf of Buyer or any affiliate thereof in connection with the transaction, and do not, and will not at the Closing, have any direct or indirect legal, beneficial, economic or voting interest in Buyer (or in an assignee of Buyer, which pursuant to Section 14.4 of the Agreement, acquires the Property at the Closing) nor has Buyer granted (as of the Effective Date or the Closing Date) Buyer's Broker or any of its affiliates any right or option to acquire any direct or indirect legal, beneficial, economic or voting interest in Buyer.

**BUYER'S BROKER:**

KIDDER MATHEWS

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

**SELLER'S BROKER SIGNATURE PAGE**

The undersigned Seller's Broker hereby executes this Broker Signature Page solely to confirm the following: (a) Seller's Broker represents only the Seller in the transaction described in the Agreement to which this signature page is attached, (b) Seller's Broker acknowledges that the only compensation due to Seller's Broker in connection with the Closing of the transaction described in the Agreement to which this signature page is attached is as set forth in a separate agreement between Seller and Seller's Broker, and (c) Seller's Broker represents and warrants to Seller that Seller's Broker and its affiliates has not and will not receive any compensation (cash or otherwise) from or on behalf of Buyer or any affiliate thereof in connection with the transaction, and do not, and will not at the Closing, have any direct or indirect legal, beneficial, economic or voting interest in Buyer (or in an assignee of Buyer, which pursuant to Section 14.4 of the Agreement, acquires the Property at the Closing) nor has Buyer granted (as of the Effective Date or the Closing Date) Seller's Broker or any of its affiliates any right or option to acquire any direct or indirect legal, beneficial, economic or voting interest in Buyer.

**SELLER'S BROKER:**

NAI ALLIANCE CARSON CITY


By:   
Name: Brad Bonkowski  
Title: Broker/owner

EXHIBIT LIST

Exhibit "A"	Legal Description of the Land
Exhibit "B"	Form of General Assignment
Exhibit "C"	Form of Grant Deed

## **EXHIBIT A**

### **LEGAL DESCRIPTION**

THE LAND REFERRED TO HEREIN IS SITUATED IN WASHOE COUNTY, NEVADA, AND IS DESCRIBED AS FOLLOWS:

#### ***PROPERTY A:***

##### **PARCEL 1:**

Parcels 6, 7, 8, 9, 10, 11, 12, 13, and 14 as shown on Division of Land Map No. 166, according to the map thereof, filed in the office of the County Recorder of Washoe County, State of Nevada, on August 30, 1996, as [File No. 2025961](#), Official Records.

##### **PARCEL 2:**

Parcels 1, 5, 6, 7, 9, 10, 11, 13, 14, 15, and 16 as shown on Division of Land Map No. 167, according to the map thereof, filed in the office of the County Recorder of Washoe County, State of Nevada, on August 30, 1996, as [File No. 2025962](#), Official Records.

##### **PARCEL 3:**

Easements for access, public utilities and private drainage as reserved in a document recorded March 31, 1998, as [Document No. 2194786](#), Official Records.

#### ***PROPERTY B:***

##### **PARCEL 1:**

Parcels 17, 18, 19, 21, 22, 24, 25, 26, 28, 29, 35, 36, 39, 40 and 46 as shown on Division of Land Map No. 167, according to the map thereof, filed in the office of the County Recorder of Washoe County, State of Nevada, on August 30, 1996, as [File No. 2025962](#), Official Records.

##### **PARCEL 2:**

The following parcels being formerly portions of Parcels 33, 34, 37, and 38 as shown on Division of Land Map No. 167, according to the map thereof, filed in the office of the County Recorder of Washoe County, State of Nevada, on August 30, 1996, as [File No. 2025962](#), Official Records, as adjusted by Boundary Line Adjustment recorded June 29, 2000, as [Document No. 2460137](#), and depicted as Parcel 33A, 34A, 38A and 37A on Record of Survey Map No 3812, and being a portion of Section Twenty-Eight (28) Township Twenty-One (21) North, Range Twenty-One (21) East, Mount Diablo, Meridian, Washoe County, Nevada, and being now described as follows:

##### **PARCEL 33A**

BEGINNING at the northwest corner of said section 28; THENCE from the POINT OF BEGINNING, along the northerly line of said Section 28, South 89°21'39" East, 1317.92 feet to the northerly corner common to said Parcels 33 and 34; THENCE leaving said northerly line, along the line common to said Parcels 33, 34, 37 and 38; South 00°09'58" East, 2651.36 feet to the southerly corner common to said Parcels 37 and 38; THENCE leaving said common line, North 26°19'38" West, 1488.95 feet; THENCE North 26°32'42" West, 1488.44 feet to the POINT OF BEGINNING.

NOTE: The above metes and bounds description appeared previously in that certain instrument recorded in the office of the County Recorder of Washoe County, Nevada on June 29, 2000, as [Document No. 2460137](#) of Official Records.

##### **PARCEL 34A**

BEGINNING at the northwest corner of said Parcel 34, from which the northwest corner of said Section 28 bears North 89°21'39" West, 1317.92 feet; THENCE from the POINT OF BEGINNING, along the northerly line of said Parcel 34 and the

northerly line of said Section 28, South 89°21'39" East, 658.96 feet; THENCE leaving said northerly lines, South 00°05'51" East, 2651.41 feet to the southerly line of said Parcel 38; THENCE along said southerly line, North 89°21'11" West, 655.78 feet to the southerly corner common to said Parcels 37 and 38; THENCE along the line common to said Parcels 33, 34, 37 and 38, North 00°09'58" West 2651.36 feet to the POINT OF BEGINNING.

NOTE: The above metes and bounds description appeared previously in that certain instrument recorded in the office of the County Recorder of Washoe County, Nevada on June 29, 2000, as [Document No. 2460137](#) of Official Records.

#### PARCEL 38A

BEGINNING at a point on the northerly line of said Section 28, said point also being on the northerly line of said Parcel 34, from which the northwest corner of said Section 28 bears North 89°21'39" West, 1976.88 feet; THENCE from the POINT OF BEGINNING, along the northerly line of said Parcel 34 and the northerly line of said Section 28, South 89°21'39" East, 658.96 feet to the northeast corner of said Parcel 34; THENCE leaving said northerly lines, along the lines common to Parcels 34, 35, 38 and 39 of said Division of Land Map No. 167, South 00°01'44" East, 2651.46 feet to the southeast corner of said Parcel 38; THENCE leaving said common lines, along the southerly line of said Parcel 38, North 89°21'11" West 655.78 feet; THENCE leaving said southerly line, North 00°05'51" West, 2651.41 feet to the POINT OF BEGINNING.

NOTE: The above metes and bounds description appeared previously in that certain instrument recorded in the office of the County Recorder of Washoe County, Nevada on June 29, 2000, as [Document No. 2460137](#) of Official Records.

#### PARCEL 37A

BEGINNING at the northwest corner of said Section 28; THENCE from the POINT OF BEGINNING, South 26°32'42" East, 1488.44 feet; THENCE South 26°19'38" East, 1488.95 feet to the southeast corner of said Parcel 37; THENCE along the southerly line of said Parcel 37, North 89°21'11" West, 1311.65 feet to the southwest corner of said Parcel 37; THENCE along the westerly line of said Parcels 33 and 37 and along the westerly line of said Section 28, North 00°18'06" West, 2651.27 feet to the POINT OF BEGINNING.

NOTE: The above metes and bounds description appeared previously in that certain instrument recorded in the office of the County Recorder of Washoe County, Nevada on June 29, 2000, as [Document No. 2460137](#) of Official Records.

#### PARCEL 3:

Easements for access, public utilities and private drainage as reserved in a document recorded March 31, 1998, as [Document No. 2194786](#), Official Records.

**EXHIBIT B**

**FORM OF GENERAL ASSIGNMENT**

**GENERAL ASSIGNMENT AND ASSUMPTION**

This General Assignment and Assumption (this “**Assignment**”) is executed by WFP RECEIVERSHIP QSF TRUST (“**Seller**”), in favor of ADAM FERRAN, an individual, and CREG GARCIA, an individual (collectively, “**Buyer**”), as of \_\_\_\_\_, 2020 (the “**Effective Date**”).

Seller and Buyer have entered into that certain Purchase and Sale Agreement and Joint Escrow Instructions dated as of \_\_\_\_\_, 20\_\_ (“**Agreement**”), in which Seller has agreed to sell and Buyer has agreed to purchase the real property described in Exhibit A attached thereto and the improvements located thereon (collectively, the “**Project**”). Capitalized terms not otherwise defined herein shall have the meaning ascribed to them in the Agreement.

Pursuant to the Agreement, Seller has agreed to assign, without recourse or warranty, to Buyer all of Seller’s right, title and interest, if any, in and to any miscellaneous Property assets and the Permits.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Seller and Buyer agree as follows:

1. **Assignment.** As of the Effective Date, Seller hereby assigns, sells and transfers, without recourse or warranty, to Buyer all of Seller’s right, title and interest, if any, in and to any miscellaneous Property assets and the Permits.
2. **Assumption.** As of the Effective Date, Buyer expressly agrees to assume and hereby assumes all liabilities and obligations of the Seller in connection with any miscellaneous Property assets and the Permits.
3. **Counterparts.** This Assignment may be executed in counterparts, each of which shall be deemed an original, and both of which together shall constitute one and the same instrument.
4. **Attorneys’ Fees.** If any action or proceeding is commenced by either party to enforce its rights under this Assignment, the prevailing party in such action or proceeding shall be awarded all reasonable costs and expenses incurred in such action or proceeding, including reasonable attorneys’ fees and costs (including the cost of in-house counsel and appeals), in addition to any other relief awarded by the court.
5. **Applicable Law.** This Assignment shall be governed by and interpreted in accordance with the laws of the State of Nevada.
6. **Binding Effect.** This Assignment shall be binding upon and inure to the benefit of the parties hereto and their respective transferees, successors, and assigns.

WITH RESPECT TO ALL MATTERS TRANSFERRED, WHETHER TANGIBLE OR INTANGIBLE, PERSONAL OR REAL, SELLER EXPRESSLY DISCLAIMS A WARRANTY OF MERCHANTABILITY AND WARRANTY FOR FITNESS FOR A PARTICULAR USE OR ANY OTHER WARRANTY EXPRESSED OR IMPLIED THAT MAY ARISE BY OPERATION OF LAW OR UNDER THE UNIFORM COMMERCIAL CODE FOR THE STATE IN WHICH THE PROPERTY IS LOCATED (OR ANY OTHER STATE).

[Remainder of Page Intentionally Left Blank]

WITNESS the signatures of the undersigned.

Dated: \_\_\_\_\_, 20\_\_

**Seller:**

WFP RECEIVERSHIP QSF TRUST

By: \_\_\_\_\_

Name: \_\_\_\_\_

Its: \_\_\_\_\_

**Buyer:**

\_\_\_\_\_  
ADAM FERRAN, an individual

\_\_\_\_\_  
CREG GARCIA, an individual

**EXHIBIT C**  
**FORM OF GRANT DEED**

Recording Requested by,  
When Recorded Return to and  
Mail Tax Statements to:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

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SPACE ABOVE THIS LINE FOR RECORDING USE

**GRANT DEED**

FOR VALUABLE CONSIDERATION, receipt of which is hereby acknowledged, WFP RECEIVERSHIP QSF TRUST (“**Grantor**”), hereby grants to ADAM FERRAN, an individual, and CREG GARCIA, an individual [**PLEASE CONFIRM VESTING**], that certain real property located in the County of Washoe, State of Nevada, more particularly described in Exhibit “A” attached hereto (the “**Land**”), together with all right, title and interest in and to all buildings and improvements now located or hereafter constructed on the Land, subject to the following:

1. nondelinquent general, special and supplemental real property taxes and assessments, and
2. all other covenants, agreements, conditions, restrictions, reservations, rights, rights-of-way, dedications, offers of dedication and easements of record.

[Signatures on following page]

IN WITNESS WHEREOF, Grantor has executed this Grant Deed as of \_\_\_\_\_  
\_\_\_\_\_, 20\_\_.

GRANTOR:

WFP RECEIVERSHIP QSF TRUST

By: \_\_\_\_\_

Name: \_\_\_\_\_

Its: \_\_\_\_\_

EXHIBIT "A" TO GRANT DEED

LEGAL DESCRIPTION

[to be attached]

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF \_\_\_\_\_)  
COUNTY OF \_\_\_\_\_)

On \_\_\_\_\_, 20\_\_, before me, \_\_\_\_\_, the undersigned, a  
Notary Public in and for said State, personally appeared:

\_\_\_\_\_  
Name of Signer(s)

Who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_

1 ALLEN MATKINS LECK GAMBLE  
MALLORY & NATSIS LLP  
2 DAVID R. ZARO (BAR NO. 124334)  
865 South Figueroa Street, Suite 2800  
3 Los Angeles, California 90017-2543  
Phone: (213) 622-5555  
4 Fax: (213) 620-8816  
E-Mail: dzaro@allenmatkins.com

5 ALLEN MATKINS LECK GAMBLE  
MALLORY & NATSIS LLP  
6 EDWARD G. FATES (BAR NO. 227809)  
One America Plaza  
7 600 West Broadway, 27th Floor  
8 San Diego, California 92101-0903  
Phone: (619) 233-1155  
9 Fax: (619) 233-1158  
E-Mail: tfates@allenmatkins.com

10 Attorneys for Receiver  
11 THOMAS C. HEBRANK

12 UNITED STATES DISTRICT COURT  
13 SOUTHERN DISTRICT OF CALIFORNIA  
14

15 SECURITIES AND EXCHANGE  
COMMISSION,

16 Plaintiff,

17 v.

18 LOUIS V. SCHOOLER and FIRST  
19 FINANCIAL PLANNING  
CORPORATION d/b/a WESTERN  
20 FINANCIAL PLANNING  
CORPORATION,

21 Defendants.  
22  
23  
24  
25  
26  
27  
28

Case No. 3:12-cv-02164-GPC-JMA

**DECLARATION OF THOMAS C.  
HEBRANK IN SUPPORT OF  
RECEIVER'S MOTION FOR  
(A) APPROVAL OF SALE OF  
WASHOE III PROPERTY AND  
(B) AUTHORITY TO PAY  
BROKER'S COMMISSION**

Date: July 31, 2020  
Time: 1:30 p.m.  
Ctrm.: 2D  
Judge: Hon. Gonzalo P. Curiel

1 I, Thomas C. Hebrank, declare:

2 1. I am the Court-appointed receiver for First Financial Planning  
3 Corporation d/b/a Western Financial Planning Corporation ("Western"), its  
4 subsidiaries, and the General Partnerships listed on Schedule 1 to the Preliminary  
5 Injunction Order entered on March 13, 2013 (collectively, "Receivership Entities").  
6 I make this declaration in support of my Motion for (A) Approval of Sale of  
7 Washoe III Property and (B) Authority to Pay Broker's Commission ("Motion"). I  
8 have personal knowledge of the facts stated herein, and if called upon to do so, I  
9 could and would personally and competently testify to them.

10 2. The property in the receivership includes approximately 1,670 acres of  
11 undeveloped land known as the Washoe III property, which is located in Washoe  
12 County, Nevada ("Property"). Prior to being transferred to the Qualified Settlement  
13 Fund Trust (or QSF Trust) set up to hold title to the properties, the property was  
14 held by four General Partnerships – Antelope Springs, Spanish Springs View, Big  
15 Ranch, and Wild Horse.

16 3. The Property has been listed with licensed broker NAI Alliance  
17 Carson City for the last four years. The list price was initially \$1,670,000, but due  
18 to the lack of interest at higher prices, the list price was reduced periodically until it  
19 reached \$475,000. At that point, two credible offers were received. My staff and I  
20 negotiated terms with both prospective purchasers and signed a Purchase and Sale  
21 Agreement and Joint Escrow Instructions ("Agreement") with buyers Adam Ferran  
22 and Creg Garcia ("Buyer") with a purchase price of \$550,000. Other offers  
23 received have been invited to qualify as overbidders.

24 4. In accordance with the Court-approved Modified Orderly Sale  
25 Procedures, I hereby request approval of the sale to Buyer, pursuant to the  
26 Agreement, which is attached hereto as Exhibit A. I will follow the publication of  
27 notice, qualification of bidders, and public auction steps outlined below in advance  
28 of the hearing date. In the event one or more prospective purchasers qualify

1 themselves to bid, the auction will be conducted by me and I will then file a notice  
2 advising the Court of the result of the auction (*i.e.*, the highest bid) and seek entry  
3 of an order confirming the sale. In the event no prospective purchasers qualify  
4 themselves to bid, I will notify the Court and seek entry of an order approving the  
5 sale to Buyer.

6 5. Pursuant to the Modified Orderly Sale Procedures (Dkt. No. 1309), my  
7 staff provided notice of the offer from Buyer to investors via email shortly after it  
8 was received. No substantive responses were received.

9 6. The proposed sale to Buyer pursuant to the Agreement is in the best  
10 interests of the estate. The Property has been thoroughly marketed over the last  
11 four years and \$550,000 is the best offer received.

12 7. With respect to Broker's commission, Broker has worked diligently to  
13 broadly advertise the Property for sale and market the Property to prospective  
14 purchasers, including to potential overbidders after the Agreement was signed. The  
15 listing agreement was approved as being consistent with industry standards for  
16 commissions paid to brokers for sales of undeveloped land. Accordingly, I should  
17 be authorized to pay Broker the commission amount in accordance with the listing  
18 agreement.

19 I declare under penalty of perjury under the laws of the State of California  
20 that the foregoing is true and correct.

21 Executed this 18 day of June 2020, at San Diego, California.

22   
23 THOMAS C. HEBRANK

24  
25  
26  
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28

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11 THOMAS C. HEBRANK

12 UNITED STATES DISTRICT COURT  
13 SOUTHERN DISTRICT OF CALIFORNIA

14  
15 SECURITIES AND EXCHANGE  
COMMISSION,

16 Plaintiff,

17 v.

18 LOUIS V. SCHOOLER and FIRST  
19 FINANCIAL PLANNING  
CORPORATION d/b/a WESTERN  
20 FINANCIAL PLANNING  
CORPORATION,

21 Defendants.  
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Case No. 3:12-cv-02164-GPC-JMA

**MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF  
RECEIVER'S MOTION FOR  
(A) APPROVAL OF SALE OF  
WASHOE III PROPERTY AND  
(B) AUTHORITY TO PAY  
BROKER'S COMMISSION**

Date: July 31, 2020  
Time: 1:30 p.m.  
Ctrm.: 2D  
Judge: Hon. Gonzalo P. Curiel

1 Thomas C. Hebrank ("Receiver"), Court-appointed receiver for First  
 2 Financial Planning Corporation d/b/a Western Financial Planning Corporation  
 3 ("Western"), its subsidiaries and the General Partnerships listed in Schedule 1 to the  
 4 Preliminary Injunction Order entered on March 13, 2013 (collectively,  
 5 "Receivership Entities"), submits this Memorandum of Points and Authorities in  
 6 support of his concurrently-filed Motion for (A) Approval of Sale of Washoe III  
 7 Property and (B) Authority to Pay Broker's Commission ("Motion").

## 8 I. BACKGROUND FACTS

9 The property in the receivership includes approximately 1,670 acres of  
 10 undeveloped land known as the Washoe III property, which is located in Washoe  
 11 County, Nevada ("Property"). Prior to being transferred to the Qualified Settlement  
 12 Fund Trust (or QSF Trust) set up to hold title to the properties, the property was  
 13 held by four General Partnerships – Antelope Springs, Spanish Springs View, Big  
 14 Ranch, and Wild Horse. Declaration of Thomas C. Hebrank ("Hebrank Decl.")  
 15 filed herewith, ¶ 2.

16 Since the Receiver was appointed, several valuations of the Property have  
 17 been done. In 2013, with the Court's authorization, the Receiver obtained an  
 18 appraisal of the Property estimating the value to be \$600,000. Dkt. No. 1405,  
 19 Ex. A. Two years later, in 2015, with the Court's authorization, the Receiver  
 20 obtained a broker opinion of value for the Property estimating the value to be  
 21 \$940,000. *Id.* In early 2016, Xpera Group valued the Property between  
 22 \$1,000,000 - \$5,000,000 depending on whether the property was sold in one  
 23 transaction or divided up into individual lots (in which case, the marketing time  
 24 would be substantially increased). Dkt. No. 1245-1, pp. 61-62 of 65.

25 The Property has been listed with licensed broker NAI Alliance Carson City  
 26 for the last four years. The list price was initially \$1,670,000, but due to the lack of  
 27 interest at higher prices, the list price was reduced periodically until it reached  
 28 \$475,000. At that point, two credible offers were received. The Receiver

1 negotiated terms with both prospective purchasers and signed a Purchase and Sale  
 2 Agreement and Joint Escrow Instructions ("Agreement") with buyers Adam Ferran  
 3 and Creg Garcia ("Buyer") with a purchase price of \$550,000. Other offers  
 4 received have been invited to qualify as overbidders. Hebrank Decl., ¶ 3.

5 Therefore, in accordance with the Court-approved Modified Orderly Sale  
 6 Procedures, the Receiver hereby requests approval of the sale to Buyer, pursuant to  
 7 the Agreement, which is attached to the Hebrank Declaration as Exhibit A. The  
 8 Receiver will follow the publication of notice, qualification of bidders, and public  
 9 auction steps outlined below in advance of the hearing date. In the event one or  
 10 more prospective purchasers qualify themselves to bid, the auction will be  
 11 conducted by the Receiver and he will then file a notice advising the Court of the  
 12 result of the auction (*i.e.*, the highest bid) and seek entry of an order confirming the  
 13 sale. In the event no prospective purchasers qualify themselves to bid, the Receiver  
 14 will notify the Court and seek entry of an order approving the sale to Buyer.  
 15 Hebrank Decl., ¶ 4.

## 16 II. PROPOSED SALE

17 The key terms of the proposed Agreement ("Agreement"), a copy of which is  
 18 attached to the Hebrank Declaration as Exhibit A, are summarized as follows:

19 **Overbid and Court Approval.** The sale is subject to qualified overbids  
 20 pursuant to the public sale process laid out below and approval by the Court.

21 **Purchase Price.** The purchase price is \$550,000, which is to be paid in all  
 22 cash.

23 **Deposit.** Buyer has deposited \$20,000 into escrow.

24 **Closing Date.** Closing shall occur within 15 days of entry of the Court order  
 25 approving the sale.

26 **As Is.** The sale is on an "as is, where is" basis.  
 27  
 28

6 Pursuant to the Modified Orderly Sale Procedures (Dkt. No. 1309), the  
7 Receiver provided notice of the offer from Buyer to investors via email shortly  
8 after it was received. No substantive responses were received. Hebrank Decl., ¶ 5.

10 "The power of a district court to impose a receivership or grant other forms  
11 of ancillary relief does not in the first instance depend on a statutory grant of power  
12 from the securities laws. Rather, the authority derives from the inherent power of a  
13 court of equity to fashion effective relief." *SEC v. Wencke*, 622 F.2d 1363, 1369  
14 (9th Cir. 1980). The "primary purpose of equity receiverships is to promote orderly  
15 and efficient administration of the estate by the district court for the benefit of  
16 creditors." *SEC v. Hardy*, 803 F.2d 1034, 1038 (9th Cir 1986). As the appointment  
17 of a receiver is authorized by the broad equitable powers of the court, any  
18 distribution of assets must also be done equitably and fairly. *See SEC v. Elliot*,  
19 953 F.2d 1560, 1569 (11th Cir. 1992).

District courts have the broad power of a court of equity to determine the appropriate action in the administration and supervision of an equity receivership. *See SEC v. Capital Consultants, LLC*, 397 F.3d 733, 738 (9th Cir. 2005). The Ninth Circuit explained:

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district court's decision concerning the supervision of an equitable receivership is reviewed for abuse of discretion.

*Id.* (citations omitted); *see also CFTC. v. Topworth Int'l, Ltd.*, 205 F.3d 1107, 1115 (9th Cir. 1999) ("This court affords 'broad deference' to the court's supervisory role, and 'we generally uphold reasonable procedures instituted by the district court that serve th[e] purpose' of orderly and efficient administration of the receivership for the benefit of creditors."). Accordingly, the Court has broad discretion in the administration of the receivership estate and the disposition of receivership assets.

#### A. The Court's Authority to Approve Sale

It is widely accepted that a court of equity having custody and control of property has power to order a sale of the same in its discretion. *See, e.g., SEC v. Elliott*, 953 F.2d 1560, 1566 (11th Cir. 1992) (the District Court has broad powers and wide discretion to determine relief in an equity receivership). "The power of sale necessarily follows the power to take possession and control of and to preserve property." *See SEC v. American Capital Invest., Inc.*, 98 F.3d 1133, 1144 (9th Cir. 1996), *cert. denied* 520 U.S. 1185 (decision abrogated on other grounds) (*citing* 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 482 (3d ed. 1992) (*citing First Nat'l Bank v. Shedd*, 121 U.S. 74, 87 (1887))). "When a court of equity orders property in its custody to be sold, the court itself as vendor confirms the title in the purchaser." 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 487 (3d ed. 1992).

"A court of equity, under proper circumstances, has the power to order a receiver to sell property free and clear of all encumbrances." *Miners' Bank of Wilkes-Barre v. Acker*, 66 F.2d 850, 853 (2d Cir. 1933). *See also*, 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 500 (3d ed. 1992). To that end, a federal court is not limited or deprived of any of its equity powers by state statute. *Beet Growers Sugar Co. v. Columbia Trust Co.*, 3 F.2d 755, 757 (9th Cir. 1925)

1 (state statute allowing time to redeem property after a foreclosure sale not  
2 applicable in a receivership sale).

3 Generally, when a court-appointed receiver is involved, the receiver, as agent  
4 for the court, should conduct the sale of the receivership property. *Blakely Airport*  
5 *Joint Venture II v. Federal Sav. and Loan Ins. Corp.*, 678 F. Supp. 154, 156  
6 (N.D. Tex. 1988). The receiver's sale conveys "good" equitable title enforced by an  
7 injunction against the owner and against parties to the suit. *See* 2 Ralph Ewing  
8 Clark, Treatise on Law & Practice of Receivers §§ 342, 344, 482(a), 487, 489, 491  
9 (3d ed. 1992). "In authorizing the sale of property by receivers, courts of equity are  
10 vested with broad discretion as to price and terms." *Gockstetter v. Williams*, 9 F.2d  
11 354, 357 (9th Cir. 1925).

12 **B. 28 U.S.C. § 2001**

13 Specific requirements are imposed by 28 U.S.C. § 2001 for public sales of  
14 real property under subsection (a) and specific requirements for private sales of real  
15 property under subsection (b). Although both involve unnecessary cost and delay,  
16 the cost and delay of a public sale are significantly less than those for a private sale.  
17 *SEC v. Goldfarb*, 2013 U.S. Dist. LEXIS 118942, at \*5 (N.D. Cal. 2013)  
18 ("Section 2001 sets out two possible courses of action: (1) property may be sold in  
19 public sale; or (2) property may be sold in a private sale, provided that three  
20 separate appraisals have been conducted, the terms are published in a circulated  
21 newspaper ten days prior to sale, and the sale price is no less than two-thirds of the  
22 valued price."). Therefore, by proceeding under Section 2001(a), the receivership  
23 estate can avoid the significant costs and delay of (a) the Court having to appoint  
24 three disinterested appraisers, and (b) obtaining three appraisals from such  
25 appraisers.

26 The requirements of a public sale under Section 2001(a) are that notice of the  
27 sale be published as proscribed by Section 2002 and a public auction be held at the  
28 courthouse "as the court directs." 28 U.S.C. § 2001(a); *SEC v. Capital Cove*

1 *Bancorp LLC*, 2015 U.S. Dist. LEXIS 174856, at \*13 (C.D. Cal. 2015); *SEC v.*  
 2 *Kirkland*, 2007 U.S. Dist. LEXIS 45353, at \*5 (M.D. Fla. 2007). In terms of  
 3 publication of notice, Section 2002 provides:

4 A public sale of realty or interest therein under any order,  
 5 judgment or decree of any court of the United States shall  
 6 not be made without notice published once a week for at  
 7 least four weeks prior to the sale in at least one  
 newspaper regularly issued and of general circulation in  
 the county, state, or judicial district of the United States  
 wherein the realty is situated.

8 If such realty is situated in more than one county, state,  
 9 district or circuit, such notice shall be published in one or  
 10 more of the counties, states, or districts wherein it is  
 11 situated, as the court directs. The notice shall be  
 12 substantially in such form and contain such description of  
 the property by reference or otherwise as the court  
 approves. The court may direct that the publication be  
 made in other newspapers.

13 This section shall not apply to sales and proceedings  
 14 under Title 11 or by receivers or conservators of banks  
 appointed by the Comptroller of the Currency.

15 The notice of sale is sufficient if it describes the property and the time, place,  
 16 and terms of sale. *Breeding Motor Freight Lines, Inc. v. Reconstruction Finance*  
 17 *Corp.*, 172 F.2d 416, 422 (10th Cir. 1949). The Court may limit the auction to  
 18 qualified bidders, who "(i) submit to the Receiver . . . in writing a bona fide and  
 19 binding offer to purchase the [property]; and (ii) demonstrate . . ., to the satisfaction  
 20 of the Receiver, that it has the current ability to consummate the purchase of the  
 21 [property] per the agreed terms." *Regions Bank v. Egyptian Concrete Co.*,  
 22 2009 U.S. Dist. LEXIS 111381, at \*8 (E.D. Mo. 2009).

## 23 V. DISCUSSION

24 The proposed sale to Buyer pursuant to the Agreement is in the best interests  
 25 of the estate. The Property has been thoroughly marketed over the last four years  
 26 and \$550,000 is the best offer received. Hebrank Decl., ¶ 6.

27 Moreover, the proposed sale is subject to overbid to further ensure the  
 28 highest and best price is obtained. The Receiver proposes to conduct a public

1 auction consistent with the requirements of Section 2001(a). Specifically, the  
 2 Receiver will publish the following notice of the sale once a week for four weeks in  
 3 the Reno Journal-Gazette, a newspaper of general circulation in Washoe County,  
 4 Nevada:

5 In the action pending in U.S. District Court for the  
 6 Southern District of California, Case No. 12-CV-2164-  
 7 GPC-JMA, Securities and Exchange Commission v. Louis  
 8 V. Schooler et al., notice is hereby given that the court-  
 9 appointed receiver will conduct a public auction for the  
 10 approximately 1,670 acres of undeveloped land located in  
 11 Washoe County, Nevada, referred to as Assessor Parcel  
 12 Nos. 076-870-06 through 076-870-14, 076-880-01, 076-  
 13 880-05 through 076-880-07, 076-880-09 through 076-880-  
 14 16, 076-890-03 through 076-890-07, 076-890-09, 076-  
 15 890-11 through 076-890-14, 076-890-21, 076-890-22,  
 16 076-890-24, 076-890-25, 076-890-28, 076-890-31, 076-  
 17 890-34, 076-890-35, 076-890-37 and 076-890-38. Sale is  
 18 subject to Court confirmation after the auction is held.  
 19 Minimum bid price is \$560,000. The auction will take  
 20 place on July 9, 2020, at 1:30 p.m. in front of the entrance  
 21 to the United States Courthouse, 221 W. Broadway, San  
 22 Diego, California. To be allowed to participate in the  
 23 auction, prospective purchasers must meet certain bid  
 24 qualification requirements, including submitting a signed  
 25 purchase and sale agreement, an earnest money deposit of  
 26 \$22,000, and proof of funds. All bidders must be qualified  
 27 by 5:00 p.m. PT on July 7, 2020, by submitting the  
 28 required materials to the receiver at 501 W. Broadway,  
 Suite 290, San Diego, California, 92101. If interested in  
 qualifying as a bidder, please contact Geno Rodriguez at  
 (619) 567-7223 or grodriguez@ethreadvisors.com or  
 Thomas C. Hebrank, at thebrank@ethreadvisors.com.

20 In order to conduct an orderly auction and provide sufficient time for the  
 21 publication of notices discussed above, the Receiver will require bidders to  
 22 complete the above steps by July 7, 2020 ("Bid Qualification Deadline"), and  
 23 conduct the live public auction on July 9, 2020, immediately in front of the  
 24 courthouse.

25 The Receiver will inform all interested persons, including the initial offeror  
 26 discussed above, of the opportunity to overbid at the public auction, provided they  
 27 qualify themselves to bid by the Bid Qualification Deadline by (a) signing a  
 28 purchase and sale agreement for the properties on the same terms and conditions as

1 Buyer, but with a purchase price of at least \$560,000, (b) providing the Receiver  
 2 with an earnest money deposit of \$22,000, and (c) providing proof of funds  
 3 necessary to close the sale transaction in the form of a current bank statement or  
 4 cashier's check delivered to the Receiver, or other evidence deemed sufficient by  
 5 the Receiver.<sup>1</sup>

6 In the event one or more prospective purchasers qualify themselves to bid,  
 7 the auction will be conducted by the Receiver as noted above and bids will be  
 8 allowed in increments of \$10,000. The Receiver will then file a notice advising the  
 9 Court of the result of the auction (*i.e.*, the highest bid) and seek entry of an order  
 10 confirming the sale. Earnest money deposits provided by bidders who are  
 11 unsuccessful will be promptly returned to them. In the event no prospective  
 12 purchasers qualify themselves to bid by the Bid Qualification Deadline, the  
 13 Receiver will notify the Court and seek entry of an order approving the sale to  
 14 Buyer.

15 With respect to Broker's commission, Broker has worked diligently to  
 16 broadly advertise the Property for sale and market the Property to prospective  
 17 purchasers, including to potential overbidders after the Agreement was signed. The  
 18 listing agreement was approved as being consistent with industry standards for  
 19 commissions paid to brokers for sales of undeveloped land. Accordingly, the  
 20 Receiver should be authorized to pay Broker the commission amount in accordance  
 21 with the listing agreement. Hebrank Decl., ¶ 7.

## 22 VI. CONCLUSION

23 For the reasons discussed above, the Receiver requests (a) approval of the  
 24 sale of the Property to Buyer pursuant to the Agreement attached to the Hebrank  
 25

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27 <sup>1</sup> In the event an investor or group of investors seeks to qualify to overbid, the  
 28 Receiver will allow the investor(s) to include their projected remaining  
 distributions under the approved One Pot Approach in their bid.

1 Declaration as Exhibit A, (b) authority to take all steps necessary to close the sale,  
2 and (c) authority to pay Broker's commission as described above.

3  
4 Dated: June 18, 2020

ALLEN MATKINS LECK GAMBLE  
MALLORY & NATSIS LLP

5  
6 By: /s/ Edward Fates

7 EDWARD G. FATES  
8 Attorneys for Receiver  
9 THOMAS C. HEBRANK  
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E-Mail: tfates@allenmatkins.com

10 Attorneys for Receiver  
11 THOMAS C. HEBRANK

12 **UNITED STATES DISTRICT COURT**  
13 **SOUTHERN DISTRICT OF CALIFORNIA**

14  
15 SECURITIES AND EXCHANGE  
COMMISSION,

16 Plaintiff,

17 v.

18 LOUIS V. SCHOOLER and FIRST  
19 FINANCIAL PLANNING  
CORPORATION d/b/a WESTERN  
20 FINANCIAL PLANNING  
CORPORATION,

21 Defendants.  
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Case No. 3:12-cv-02164-GPC-JMA

**RECEIVER'S NOTICE OF  
MOTION AND MOTION FOR  
(A) APPROVAL OF SALE OF  
WASHOE III PROPERTY AND  
(B) AUTHORITY TO PAY  
BROKER COMMISSION**

Date: July 31, 2020  
Time: 1:30 p.m.  
Ctrm.: 2D  
Judge: Hon. Gonzalo P. Curiel

1 **TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:**

2 **NOTICE IS HEREBY GIVEN** that on July 31, 2020, at 1:30 p.m. in  
 3 Courtroom 2D of the United States District Court, Southern District of California,  
 4 located at 221 West Broadway, San Diego, California 92101, Thomas C. Hebrank  
 5 ("Receiver"), the Court-appointed receiver for First Financial Planning Corporation  
 6 d/b/a Western Financial Planning Corporation ("Western"), its subsidiaries and the  
 7 General Partnerships listed in Schedule 1 to the Preliminary Injunction Order  
 8 entered on March 13, 2013 (collectively, "Receivership Entities"), will, and hereby  
 9 does, move this Court for an order (a) approving the sale of the receivership  
 10 property known as Washoe III and (B) authorizing payment of the broker's  
 11 commission ("Motion").

12 This Motion is based upon this notice, the accompanying Memorandum of  
 13 Points and Authorities and Declaration of Thomas C. Hebrank, all pleadings and  
 14 papers on file in this action, and upon such other matters as may be presented to the  
 15 Court at the time of hearing.

16 **Procedural Requirements:** If you oppose the Motion, you are required to  
 17 file your written opposition with the Office of the Clerk, United States District  
 18 Court, Southern District of California, 333 West Broadway, Suite 420, San Diego,  
 19 California 92101, and serve the same on the undersigned no later than 14 calendar  
 20 days prior to the hearing date. An opposing party's failure to file an opposition to  
 21 any motion may be construed as consent to the granting of the motion pursuant to  
 22 Civil Local Rule 7.1(f)(3)(c).

23  
 24 Dated: June 18, 2020

ALLEN MATKINS LECK GAMBLE  
 MALLORY & NATSIS LLP

By: /s/ Edward Fates

EDWARD G. FATES  
 Attorneys for Receiver  
 THOMAS C. HEBRANK

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