

June 15, 2015

# **Yuma II Information Packet**

- Desert View Partners (2006) 25%
- Sonora View Partners (2007) 25%
- Mesa View Partners (2007) 25%
- Road Runner Partners (2007) 25%

#### Dear Investor:

This information packet is being provided to you pursuant to an order of the District Court in the pending case between the Securities and Exchange Commission ("SEC"), Louis Schooler, and First Financial Planning Corporation d/b/a Western Financial Planning Corporation ("Western"). The relevant order, which is dated March 4, 2015, and is entitled Order Keeping General Partnerships Under Receivership ("Order"), is available at the Receiver's website, <a href="www.ethreeadvisors.com">www.ethreeadvisors.com</a> (use the SEC Case Docs tab). You are encouraged to review the order carefully.

This packet is intended to provide you with information about the District Court case, the Receiver's findings, and the financial condition of your General Partnership ("GP"). Specifically, the Order instructs the Receiver to provide you with the following information:

#### I. SEC ALLEGATIONS

The following is a summary of the allegations made by the SEC in the case:

On September 4, 2012, the SEC filed a complaint against Louis Schooler and Western, alleging they committed fraud and failed to register securities in violation of the federal securities laws.

# A. Fraud Allegations

The SEC alleges Mr. Schooler orchestrated an offering fraud that involved buying raw, undeveloped land and using his company, Western, to sell the land to investors for far more than it was worth, without properly disclosing its true value. The SEC alleges Mr. Schooler marked up the land and sold it to investors at a price that was several times higher than what he paid for it (in some cases, 500% higher or more) without disclosing to investors the price he paid.

The SEC also alleges Mr. Schooler led investors to believe they received a good price for the land Western offered. His sales force allegedly used real estate "comps" that appeared to show that similar land was worth even more than what investors were paying for Western's land.

However, the SEC alleges the "comps" were not truly comparable because they often included entitlements, zoning, water rights, and other features that Western's land did not have.

In addition to misrepresenting the value of the land to investors, the SEC alleges Mr. Schooler concealed the fact the land Western offered to investors was often subject to mortgages Western had taken out to pay for the land. The SEC also alleges Mr. Schooler did not disclose the land was not owned outright nor the risk that the seller could foreclose upon the property if Western ceased making mortgage payments.

# **B.** Registration Violations

The SEC alleges Western sold its land to investors through GPs that it structured, organized, and managed from inception through the time of an eventual land sale. Investors, many of whom were allegedly unsophisticated in business affairs, purchased units in a GP, and the GP purchased land from Western. The SEC alleges the GP units are securities because investors were completely dependent on Schooler and Western to manage their investment. Because Schooler and Western failed to register their securities offerings with the SEC, the SEC alleges they violated the securities registration provisions. On April 25, 2014, the District Court decided that the GP units sold to investors are securities.

#### II. RECEIVER'S FINDINGS

# A. Original Purchase Prices of GP Properties, Funds Raised By Western, and Appraised Values of GP Properties

Western bought the Yuma II land in December 2005 for a purchase price of \$376,731. In 2006 - 2007, Western formed 4 underlying partnerships, each with a 25% undivided interest in the property. Western raised \$6,860,500 when it sold the land to investors, or \$6,483,769 (1,721%) more than it paid for the land. An outside appraisal obtained in June 2015 valued the property at \$195,000. This is all outlined in the chart below.

Western transferred \$5,084,648 of the excess proceeds to itself at the initial funding. In addition, Western retained 1 of the 10 Yuma II parcels for itself, and did not transfer it to the Yuma II GPs.

|                      | Western<br>Land<br>Purchase<br>Price | Amount<br>Raised<br>From<br>Investors | Excess<br>Proceeds<br>Raised by<br>Western | Excess<br>Proceeds | 2015<br>Appraised<br>Value |
|----------------------|--------------------------------------|---------------------------------------|--|--------------------|----------------------------|
| Desert View Partners | 94,183                               | 1,642,000                             | 1,547,817                                  | 1,643%             | 48,750                     |
| Sonora View Partners | 94,183                               | 1,689,800                             | 1,595,617                                  | 1,694%             | 48,750                     |
| Mesa View Partners   | 94,183                               | 1,739,000                             | 1,644,817                                  | 1,746%             | 48,750                     |
| Road Runner Partners | 94,183                               | 1,789,700                             | 1,695,517                                  | 1,800%             | 48,750                     |
|                      | 376,731                              | 6,860,500                             | 6,483,769                                  | 1,721%             | 195,000                    |

# B. How the Difference Between the Original Purchase Prices and the Money Raised Was Spent by Western

Western did not keep separate accounts for the funds it obtained from each GP. All funds it obtained from the GPs for selling land went to the same primary bank account. Therefore, there is no way to know exactly how the funds Western obtained for selling the Yuma II land were used, as opposed to funds obtained from selling other land. However, the Receiver did an analysis of how funds were spent by Western for the time period 2005 - 2012. Based upon average amounts spent during that period by category, the \$6,483,769 in excess proceeds received by Western is estimated to have been spent as follows:

|                              | Average %<br>Paid | Estimated<br>Amount Paid |
|------------------------------|-------------------|--------------------------|
| Payments to Schooler         | 21%               | \$1,386,966              |
| Sales Commissions            | 15%               | \$1,002,839              |
| Payroll - Other              | 17%               | \$1,131,946              |
| Operating Expenses           | 21%               | \$1,364,052              |
| Western Investments in GPs   | 9%                | \$588,547                |
| Income Taxes                 | 6%                | \$364,433                |
| Payments to Related Parties  | 6%                | \$373,493                |
| Payments to Escrow Companies | 4%                | \$271,492                |
|                              | 100%              | \$6,483,769              |

Additional information on the Receiver's findings concerning the financial affairs of Western and the GPs can be found on the Receiver's website, <a href="www.ethreeadvisors.com">www.ethreeadvisors.com</a> (use the SEC Case Docs tab), including Part One and Part Two of the Receiver's Forensic Accounting Report.

## III. CURRENT FINANCIAL STATUS OF YUMA II GPS

Listed below are the current and projected cash balances for the Yuma II GPs.

|                      | Cash as<br>of<br>1/1/2015 | Est 2015<br>& 2016<br>Receipts | Est 2015<br>& 2016<br>Expenses | Estimated<br>Cash as of<br>12/31/2016 | Percentage<br>of<br>Operational<br>Bills Paid<br>Since 2013 |
|----------------------|---------------------------|--------------------------------|--------------------------------|---------------------------------------|---|
| Desert View Partners | \$26,067                  | \$17,590                       | (\$84,229)                     | (\$40,572)                            | N/A   |
| Sonora View Partners | \$88,429                  | \$25,354                       | (\$62,012)                     | \$51,771                              | N/A   |
| Mesa View Partners   | \$80,386                  | \$45,044                       | (\$85,997)                     | \$39,433                              | N/A   |
| Road Runner Partners | \$94,399                  | \$7,226                        | (\$36,439)                     | \$65,186                              | N/A   |
|                      | \$289,281                 | \$95,214                       | (\$268,677)                    | \$115,818                             | N/A   |

The receipts primarily consist of interest income and investor note payments made by investors who financed a portion of their investments. Expenses consist primarily of administrators, tax preparation, property taxes, insurance, and most significantly, loan payments due to Western for financed investments. Attached as Exhibit "A" are actual and estimated receipts and disbursements for 2014, 2015 and 2016 for each GP.

Desert View Partners is the only Yuma II GP that requires a capital call in order to fund ongoing operations. You will note that it is projected to have a cash deficit of (\$40,572) at the end of 2016. Accordingly, a capital call will be sent out shortly to the investors in Desert View Partners to fund this projected deficiency. Investors in the Yuma II GPs have not previously had to pay any operational billings or capital calls.

It is important to understand that, because of the co-tenancy structure for Yuma II, in which each of the four GPs own a percentage of the same land, the financial status of each GP can potentially affect the other GPs. If, for example, one GP in the group becomes unable to pay its operating expenses such as property taxes, the other GPs may be adversely effected by the late charges and/or penalties incurred for the land as a whole. Our current projection for Yuma II is that this will occur before the end of 2015. Per the Court's order, if the investors in Desert View Partners do not raise sufficient funds in this capital call, investors in the remaining 3 GPs (Sonora View, Mesa View and Road Runner) will be given the opportunity to cover the shortfall in capital needed to pay expenses. Desert View Partners investors can also voluntarily contribute additional capital to Desert View Partners, with a corresponding increase in their ownership interest. Should sufficient capital not be raised through these means, the Yuma II property will be sold, subject to Court approval of the sale terms.

## IV. ESTIMATED CURRENT VALUE OF INVESTMENT

Listed below is the estimated cash proceeds that would be received from a sale of the property, based on its June 2015 appraised value. The estimated net sale proceeds are based on the existing 2015 appraised value (less cost of sale). GP notes payable are amounts due to Western for investors who financed a portion of their investment. The underlying mortgages on Yuma II are also listed below. A sale based on these assumptions would yield negative net proceeds of (\$82,936) for the 4 GPs that comprise the Yuma II property. Currently, the value is insufficient (per the June 2015 appraisal) to pay off the existing liabilities of the property.

|                      | <b>Estimated</b> | <b>GP Notes</b> | Outstanding       | <b>Estimated Cash</b>  |
|----------------------|------------------|-----------------|-------------------|------------------------|
|                      | <b>Net Sale</b>  | Payable to      | <b>Balance on</b> | <b>Proceeds to GPs</b> |
|                      | <b>Proceeds</b>  | Western         | Mortgages         | from Sale              |
| Desert View Partners | \$45,338         | (\$68,655)      | (\$4,159)         | (\$27,477)             |
| Sonora View Partners | \$45,338         | (\$53,845)      | (\$4,159)         | (\$12,667)             |
| Mesa View Partners   | \$45,338         | (\$96,652)      | (\$4,159)         | (\$55,474)             |
| Road Runner Partners | \$45,338         | (\$28,498)      | (\$4,159)         | \$12,681               |
|                      | \$181,350        | (\$247,650)     | (\$16,636)        | (\$82,936)             |

Yuma II Investors June 15, 2015 Page 5

Sincerely,

Thomas C. Hebrank, CPA, CIRA

Thomas C Hebrank

Receiver

# EXHIBIT "A"

## **Desert View**

2014/2015/2016 Operational Summary and Estimated Operational Expenses

|                                   |        | Actual /  |   |           |
|-----------------------------------|--------|-----------|---|-----------|
|                                   | Actual | Projected |   | Projected |
|                                   | 2014   | 2015      |   | 2016      |
| Beginning Cash Balance            | 55,092 | 26,067    | _ | (8,150)   |
|                                   | 33,032 | 20,007    |   | (0)130)   |
| Receipts                          |        |           |   |           |
| Partner Operational Contributions |        |           |   |           |
| 2013 Cleared Deposits             | (540)  |           |   | _         |
| Miscellaneous Receipts            | (340)  | _         |   | _         |
| Partner Note Payments             | 10,811 | 8,795     |   | 8,795     |
| Total Receipts                    | 10,271 | 8,795     | _ | 8,795     |
| Total Neccipis                    | 10,271 | 0,733     | _ | 0,733     |
| Disbursements                     |        |           |   |           |
| Administrator Payroll             | 1,300  | 1,300     | 1 | 1,200     |
| K1 Preparation                    | 740    | 3,391     | 2 | 1,695     |
| Property Taxes/Bond Payments      | 1,129  | 1,129     |   | 1,129     |
| Insurance                         | 223    | 250       |   | 250       |
| Office Supplies                   | 111    | 150       |   | 150       |
| Appraisal                         | -      | -         |   | -         |
| State and Local Entity Filings    | -      | -         |   | -         |
| Income Taxes                      | -      | -         |   | -         |
| Miscellaneous                     | -      | 1,000     | 3 | 1,000     |
| Operational Loan Repayment        | -      | -         |   | -         |
| Note Repayment to Western         | 35,793 | 35,793    | 4 | 35,793    |
| Total Disbursements               | 39,296 | 43,013    |   | 41,217    |
| Ending Cash Balance               | 26,067 | (8,150)   | _ | (40,572)  |
| Amount to be Billed               |        | 8,150     |   | 40,572    |

<sup>&</sup>lt;sup>1</sup> In April 2015, the GPs will pay a small upfront fee to Lincoln property, but will see comparable costs thereafter.

It should be noted that the 2014 K-1 preparation was due in 2014, but not paid unitl 2015 because the Court had not yet authorized that payment. We anticipate that expense will be due and payable in the applicable year on a go-forward basis (i.e billed in 2015 and paid in 2015). Therefore, the K1 Preparations expenses include 2014 and 2015 fees.

<sup>&</sup>lt;sup>3</sup> This amount is included for budgetary reasons but is not expensed if not used.

<sup>&</sup>lt;sup>4</sup> This payment reflects the amount due from the partnership to Western for those Investors that financed their investment.

#### **Sonora View**

2014/2015/2016 Operational Summary and Estimated Operational Expenses

|                                   |         | Actual /  |   |           |
|-----------------------------------|---------|-----------|---|-----------|
|                                   | Actual  | Projected |   | Projected |
|                                   | 2014    | 2015      |   | 2016      |
|                                   |         |           | _ |           |
| Beginning Cash Balance            | 101,173 | 88,429    |   | 69,728    |
|                                   |         |           |   |           |
| Receipts                          |         |           |   |           |
| Partner Operational Contributions | =       | -         |   | -         |
| 2013 Cleared Deposits             | (916)   | -         |   | -         |
| Miscellaneous Receipts            | -       | -         |   | -         |
| Partner Note Payments             | 17,169  | 12,677    | _ | 12,677    |
| Total Receipts                    | 16,253  | 12,677    | _ | 12,677    |
|                                   |         |           |   |           |
| Disbursements                     |         |           |   |           |
| Administrator Payroll             | 1,300   | 1,300     | 1 | 1,200     |
| K1 Preparation                    | 700     | 2,044     | 2 | 1,400     |
| Property Taxes/Bond Payments      | 1,129   | 1,129     |   | 1,129     |
| Insurance                         | 223     | 250       |   | 250       |
| Office Supplies                   | 165     | 175       |   | 175       |
| Appraisal                         | -       | -         |   | -         |
| State and Local Entity Filings    | -       | -         |   | -         |
| Income Taxes                      | -       | -         |   | -         |
| Miscellaneous                     | -       | 1,000     | 3 | 1,000     |
| Operational Loan Repayment        | -       | -         |   | -         |
| Mortgage Loan Repayment           | 25,479  | 25,479    | 4 | 25,479    |
| Total Disbursements               | 28,996  | 31,377    | _ | 30,633    |
| Fording Cook Polones              | 00.420  | CO 730    | _ |           |
| Ending Cash Balance               | 88,429  | 69,728    | = | 51,771    |

#### Amount to be Billed

<sup>1</sup> In April 2015, the GPs will pay a small upfront fee to Lincoln property, but will see comparable costs thereafter.

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- <sup>4</sup> This payment reflects the amount due from the partnership to Western for those Investors that financed their investment.

It should be noted that the 2014 K-1 preparation was due in 2014, but not paid unitl 2015 because the Court had not yet authorized that payment. We anticipate that expense will be due and payable in the applicable year on a go-forward basis (i.e billed in 2015 and paid in 2015). Therefore, the K1 Preparations expenses include 2014 and 2015 fees.

## **Mesa View**

2014/2015/2016 Operational Summary and Estimated Operational Expenses

|                                   |        | Actual /  |   |           |
|-----------------------------------|--------|-----------|---|-----------|
|                                   | Actual | Projected |   | Projected |
|                                   | 2014   | 2015      |   | 2016      |
|                                   |        |           | _ |           |
| Beginning Cash Balance            | 96,456 | 80,386    |   | 58,955    |
|                                   |        |           |   |           |
| Receipts                          |        |           |   |           |
| Partner Operational Contributions | -      | -         |   | =         |
| 2013 Cleared Deposits             | 1,877  | -         |   | -         |
| Miscellaneous Receipts            | -      | -         |   | -         |
| Partner Note Payments             | 22,492 | 22,522    | _ | 22,522    |
| Total Receipts                    | 24,369 | 22,522    | _ | 22,522    |
|                                   |        |           |   |           |
| Disbursements                     |        |           | 1 |           |
| Administrator Payroll             | 1,300  | 1,300     |   | 1,200     |
| K1 Preparation                    | 735    | 3,210     | 2 | 1,400     |
| Property Taxes/Bond Payments      | 1,129  | 1,129     |   | 1,129     |
| Insurance                         | 223    | 250       |   | 250       |
| Office Supplies                   | 137    | 150       |   | 150       |
| Appraisal                         | -      | -         |   | -         |
| State and Local Entity Filings    | -      | -         |   | -         |
| Income Taxes                      | -      | -         |   | -         |
| Miscellaneous                     | -      | 1,000     | 3 | 1,000     |
| Operational Loan Repayment        | -      | -         |   | -         |
| Note Repayment to Western         | 36,915 | 36,915    | 4 | 36,915    |
| Total Disbursements               | 40,438 | 43,954    | _ | 42,044    |
| Ending Cash Balance               | 80,386 | 58,955    | - | 39,433    |
| Liluling Cash Dalance             | 00,380 | 30,333    | = | 33,433    |

Amount to be Billed - -

<sup>&</sup>lt;sup>1</sup> In April 2015, the GPs will pay a small upfront fee to Lincoln property, but will see comparable costs thereafter.

It should be noted that the 2014 K-1 preparation was due in 2014, but not paid unitl 2015 because the Court had not yet authorized that payment. We anticipate that expense will be due and payable in the applicable year on a go-forward basis (i.e billed in 2015 and paid in 2015). Therefore, the K1 Preparations expenses include 2014 and 2015 fees.

<sup>&</sup>lt;sup>3</sup> This amount is included for budgetary reasons but is not expensed if not used.

<sup>&</sup>lt;sup>4</sup> This payment reflects the amount due from the partnership to Western for those Investors that financed their investment.

## **Road Runner**

2014/2015/2016 Operational Summary and Estimated Operational Expenses

|                                   | Actual<br>2014 | Actual /<br>Projected<br>2015 |   | Projected<br>2016 |
|-----------------------------------|----------------|-------------------------------|---|-------------------|
| Beginning Cash Balance            | 106,777        | 94,399                        | _ | 79,386            |
| Receipts                          |                |                               |   |                   |
| Partner Operational Contributions | =              | -                             |   | -                 |
| 2013 Cleared Deposits             | -              | -                             |   | -                 |
| Miscellaneous Receipts            | -              | -                             |   | -                 |
| Partner Note Payments             | 3,695          | 3,613                         | _ | 3,613             |
| Total Receipts                    | 3,695          | 3,613                         |   | 3,613             |
| Disbursements                     |                |                               |   |                   |
| Administrator Payroll             | 1,200          | 1,300                         | 1 | 1,200             |
| K1 Preparation                    | 700            | 2,112                         | 2 | 1,400             |
| Property Taxes/Bond Payments      | 1,129          | 1,129                         |   | 1,129             |
| Insurance                         | 223            | 250                           |   | 250               |
| Office Supplies                   | 162            | 175                           |   | 175               |
| Appraisal                         | -              | -                             |   | -                 |
| State and Local Entity Filings    | -              | -                             |   | -                 |
| Income Taxes                      | -              | -                             |   | -                 |
| Miscellaneous                     | -              | 1,000                         | 3 | 1,000             |
| Operational Loan Repayment        | -              | -                             |   | -                 |
| Note Repayment to Western         | 12,659         | 12,659                        | 4 | 12,659            |
| Total Disbursements               | 16,073         | 18,626                        | _ | 17,813            |
| Ending Cash Balance               | 94,399         | 79,386                        | _ | 65,186            |

#### Amount to be Billed

<sup>1</sup> In April 2015, the GPs will pay a small upfront fee to Lincoln property, but will see comparable costs thereafter.

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- <sup>4</sup> This payment reflects the amount due from the partnership to Western for those Investors that financed their investment.

It should be noted that the 2014 K-1 preparation was due in 2014, but not paid unitl 2015 because the Court had not yet authorized that payment. We anticipate that expense will be due and payable in the applicable year on a go-forward basis (i.e billed in 2015 and paid in 2015). Therefore, the K1 Preparations expenses include 2014 and 2015 fees.